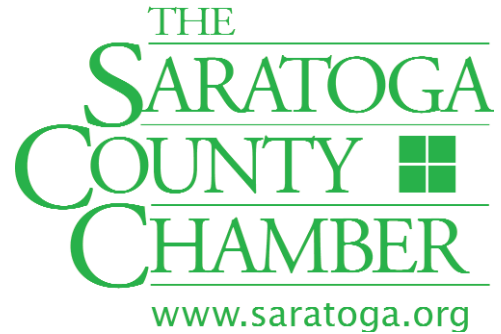


August 2007

Forward to:



CHAMBER UPDATE...

WHAT YOUR CHAMBER'S DOING FOR YOU...

LUTHER FOREST - Chamber President Joe Dalton recently became the board chair of SEDC, the organization that attracted AMD to Malta. He also serves on the board which owns the 1,350 acre Malta site. SEDC has submitted the final report to the Army Corps of Engineers for comment. Hopefully the report will be approved this fall.

LEADERSHIP - The 21st class of Leadership Saratoga participants graduated this spring, bringing the total number of graduates to 489. Participants for the 2007-08 class have been selected and will begin their seven-month course in late September.

RACING - Over the last three months, the Concerned Citizens for Saratoga Racing task force, coordinated by the Chamber, has continued its testimony on racing, contacted regional elected officials on the economic impact of racing, met with legislative leadership, and continued discussions with appointed state leaders on the nine points to protect Saratoga Racing.

BLITZ - The Chamber Membership Committee, along with over 50 volunteers, completed the spring membership blitz bringing in 193 new members and securing the #1 Chamber in the region spot for the third consecutive year.

VISITORS - July was a busy month for service to visitors. The Saratoga Springs trolley began service, the Chamber's Visitor Information Booth, in front of Congress Park opened, and the NYRA hospitality team was formed. Chamber staff also coordinated the NYRA Open House which raised thousands of dollars for local charities.

FILM COMMISSION - In an effort to more efficiently and effectively serve production companies and filmmakers interested in utilizing the County for their next project, the Film Commission, coordinated by your Chamber, conducted a massive update of its local crew and services list and significantly increased its library of potential scene locations.

Special Luncheon

August 8
Featuring U.S. Representative
Kirsten Gillibrand
11:45 a.m. - 1 p.m.
Holiday Inn - Saratoga Springs

**SEE PAGE 3
FOR CURRENT
EVENT DETAILS AND
GUIDELINES.**

Other Upcoming Events

- September 4, [Saratoga's Under 40 Network](#)
- September 10, [Fall Golf Day](#)
- September 11, [Women's Business Roundtable](#)
- September 14, [Networking Luncheon](#)
- September 19, [Rental Property Management Seminar](#)
- September 20, [Thursday Breakfast](#)
- September 27, [Orientation & Mixer](#)

**Last call for Foursomes
September 10
McGregor Country Club
SEE PAGE 5 FOR GOLF
OUTING APPLICATION**

**SEE PAGE 6 FOR
OCTOBER BUSINESS
SHOWCASE APPLICATION**

WELCOME NEW MEMBERS

Your Chamber is pleased to welcome the following new members.
Please add their names to your Membership Directory and
consider calling on them when you need a product or service they provide.

AJS Masonry, Inc.

Andrew Sciocchetti
2 Dunsbach Road
Clifton Park, NY 12065
371-6737 Fax: 371-7203
www.ajsmasonry.com
andy@ajsmasonry.com
Concrete/Masonry/Stone Contractor

Always Healthy Chiropractic

Dr. John Noonan
77 Van Dam St.
Ste. 2
Saratoga Springs, NY 12866
581-9525
Full Spine Chiro./Massage Therapy

Amsterdam Overhead Door Company, Inc.

Clarence Mosher
P.O. Box 366
403 West Main Street
Amsterdam, NY 12010
842-7370 Fax: 842-1625
cmosher@choiceonemail.com
Sales/Install./Svc. of Garage Doors & Awnings

Bianchini Law Firm

Patricia Bianchini
2023 Route 9
Round Lake, NY 12151
877-5062 Fax: 877-5064
General Practice of Law

The Cardiology Coalition

Jim Collins
517 Broadway
Saratoga Springs, NY 12866
(704) 756-5374
Physician Practice Consulting

Chronogram Capital Region

Sarah Hinman
Main Square
318 Delaware Ave.
Delmar, NY 12054
475-1400 Fax: 514-1264
www.chronogram.com
shinman@chronogram.com
Print/Web-based guide to arts/culture/evts

COMSYS ITS

Kathleen LaRose
125 Wolf Rd., Ste. 508
Albany, NY 12205
458-6145 Fax: 458-6179
www.comsys.com
klarose@comsys.com
IT Staffing

Couch White, LLP

John Dowd, Esq.
540 Broadway
Albany, NY 12201
320-3418 Fax: 426-0376
www.couchwhite.com
jdowd@couchwhite.com
Attorneys/Legal Services

Epiphany Theater Company

Amy Kaissar
153 Regent St.
Ste. 2010
Saratoga Springs, NY 12866
691-9780 Fax: (646) 230-0075
www.epiphanytheater.org
epiphany@epiphanytheater.org
Professional Theater

Family Danz Heating and Air Conditioning

Tim Danz
404 North Pearl Street
Albany, NY 12207
427-8685 Fax: 432-7343
www.familydanz.com
timdanz@familydanz.com
Heating & Cooling

Hockey Store and More

Brad Brown
1675 Route 9
Clifton Park, NY 12065
371-2894 Fax: 371-2894
www.hockeystoreandmore.com
admin@hockeystoreandmore.com
Ice/Roller Hockey/Lacrosse

IFYL Consulting, LLC

Charles Ranney
7 Jumel Place
Saratoga Springs, NY 12866
424-1946
Eng. Start Up, Optimization

Janis Peterson Life Coach

318 Fitch Rd.
Saratoga Springs, NY 12866
584-6820 Fax: 584-8725
www.janispetersoncoaching.com
janispeterson@aol.com

Nerds On Site

Todd Myles
26F Congress St. #107
Saratoga Springs, NY 12866
528-0604
www.nerdsonsite.com
todd.myles@nerdsonsite.com
On Site Technology Service Team

Nightengale Legal Consulting

Ann Marie Parisi
25 Ironwood Drive
Saratoga Springs, NY 12866
210-1301 Fax: 587-2183
RN's Interpreting Med. Issues for Attorneys

Pacific Rim Asian Cuisine

Wen Yuan Lin
175 South Broadway
Saratoga Springs, NY 12866
587-1777
Buffet/Dining/Catering/Take Out

phi

Bruce Kirkpatrick
6 Benedict Ct.
Ballston Spa, NY 12020
588-2255
Personal Trng./Nutritional Prod.

Positides, Inc./Adirondack Spintacular/Lawrence

Madeiras Scholarship
Carol Madeiras
P.O. Box 11
Mayfield, NY 12117
661-6005 Fax: 661-6007
www.adirondackspintacular.com
positides@frontiernet.net
Pharm./Patient Advocacy-Hemophilia & Chronic Disorders

PSAV@ Presentation Services

Dave Reynolds
534 Broadway
Saratoga Springs, NY 12866
226-0219 Fax: 226-0368
www.psav.com
dreynolds@psav.com
On/Off Site-Complete AV Services

Raize Solutions

Aline Gianfagna
12 Elmwood Rd.
Albany, NY 12204
292-6505
www.raizeprofessional.com
info@raizeprofessional.com
Retained/Contingency Search

Law Office of Joseph Scala

Joe Scala
27 Vista Drive
Saratoga Springs, NY 12866
378-1991
www.jscala.com
joe@jscala.com
Law Firm - General Business

Starr Tech

Jason Starr
254 Saratoga Ave.
Mechanicville, NY 12118
664-9179
Electrical Contractor

TCAR, Inc.

Gerry Todd
P.O. Box 589
Burnt Hills, NY 12027
346-6286 Fax: 346-6046
www.tcar-recovery.com
geraldt@tcarinc.com
Collection Agency/Repossessions/Remarketing

United Funding Services

Alex Torossian
12 Cedarcrest Dr.
Rensselaer, NY 12144
371-9016 Fax: 371-9344
Real Estate Mortgage Broker

Word of Mobile

Dawn Dawson/David Levesque
36 Maple Dell
Saratoga Springs, NY 12866
320-2613
www.wordofmobile.com
dawn@wordofmobile.com
Online A/V Strategies for Growth

AUGUST ANNIVERSARIES

Please support your fellow members, who believe in your Chamber's goals.

OVER FORTY YEARS

New York State Dept. of Labor

OVER TWENTY-FIVE YEARS

Marino's Pizza
Saratoga Hearing Center

OVER TWENTY YEARS

The Apple Tree Bed and Breakfast
Glens Falls Hospital
Myriad Productions
R.J. Taylor Builders, Inc.
Sano-Rubin Construction Co., Inc.
Saratoga Convention & Tourism Bureau

OVER FIFTEEN YEARS

Bond, Schoenack & King, PLLC
James P. Burr Enterprises, Inc.
Chamber Lane Motel
Complete Corporate Planning, Ltd.
Wayne S. Harrison D.D.S.
Heber Associates, Inc.
Lone Feather Studio
Luzerne Court
Marshall & Sterling Insurance

Orthopaedic Associates of Saratoga

Queensbury Hotel
Residence Inn By Marriott
Saratoga Imaging Center
Saratoga Personal Computer Company, Inc.
Scan-Med, Inc.
Siro's Restaurant
Skidmore Employee FCU
Target Marketing Advertising Svc.

OVER TEN YEARS

B & B Wines & Liquors, Inc.
Brause Realty, Inc.
Carriage House Contracting
Cerone Construction
The Chazen Companies-Engineers & Env. Prof.
Culligan Water Conditioning
Fort Plain Industries
Freihofer Baking (Distributor)
Howard Johnson Tiki Resort
Land Trust Accreditation Commission
Rainer's Gourmet Inspirations
The Salvation Army
Sandin's Beerline Service

Saratoga Family Practice, P.C.
Saratoga Pizza House, Inc.
School Interiors Corp.
Tahoe Beach Club Resort
Wildwood Programs, Inc.
Vaughn Woodworth, Realty USA

OVER FIVE YEARS

American Hazard Control Group, Inc.
Employee Benefits Center, LLC
Law Office of Kimberly B. Fischer
Flow Management Technologies, Inc.
Hardy Construction Services
J & J Enterprise Auto Sales
KC Custom Framing and Fabrics
The Lamplight Inn Bed & Breakfast
Malta Ambulance Corps
McLellan Wyatt Digital
Joseph & Alfred Nastasi, Financial Planning
Pop's Lake Campground
Saratoga RV Park
The Saratoga Savoy - Center of Dance
Saratoga Skydiving
Scallions Restaurant
Sprint Nextel

Sunmark Federal Credit Union
Wendy's Old Fashioned Hamburgers
Wyndbourne

OVER ONE YEAR

A. Johnson's Plumbing, Heating & Air, Inc.
Advantage Building Inspections
Arthur Murray Dance Studio
Manuel Astruc, M.D.
Brookfield Power New York
Burgoyne Motor Inn
Caricatures
Christopher Conte, Realty USA
Exposure Photo Studio
Edward Feinstein, M.D.
Floormaster Carpet One & Dream House Furniture
Fusion, The Salon, LLC.
Joy of Yoga
M & T Bank
Million Air Engineered Systems
National Kidney Foundation
Progressive Finance, Inc.
Progressive Mode Hair Studio
RealtyUSA.com Administration
ViaTalk Inc.
WAM Commercial Associates, LLC

AUGUST 8 LUNCH WITH

CONGRESSWOMAN KIRSTEN GILLIBRAND

Join us Wednesday, August 8 at 11:45 a.m. at the Holiday Inn - Saratoga Springs, 232 Broadway for a give and take discussion on issues facing our country.

MEMBERS ONLY

Cost: \$20 Reservations; \$25 Without Reservations

Reservation Deadline: August 6 at 5 p.m.

Members make a reservation by calling 584-3255 or email info@saratoga.org. Reservations will be billed unless cancelled two business days prior to the event.

BUSINESS SHOWCASE 2007

Presented by Premier Sponsor **Time Warner Cable Business Class**. Major Sponsors to date: **Adirondack Trust Company, CEI Computer Services, Champion Buick Pontiac GMC, Courtyard by Marriott - Saratoga Springs, First New York Federal Credit Union, ImageCare Saratoga, Mannix Marketing Inc., MVP Health Care/MVP Gold, Saratoga Imaging/Saratoga Vein Centers, and Saratoga Online SPA.NET.**

Junior Sponsors: **Capital District Physicians Health Plan, Inc. (CDPHP), Interactive Media Consulting, LLC and SEFCU.**

Media Sponsors: **Anastos Media Group/STAR 101.3, The Saratoga Business Journal, Saratoga Today and The Saratogian.**

THURSDAY, OCTOBER 4, 2007

3 to 4pm Vendor only show

4 to 7pm Open to the public

Saratoga Springs City Center

Food and beverage members should contact Jeff Shinaman at 584-3255 or jshinaman@saratoga.org for a special application and rate. Booth space is limited and will sell out. See application on page 6.

MEMBER NOTES

2008 BUSINESS DEVELOPMENT PROGRAM The Business Development Program offers members in-depth business training taught over the course of 10 months by leading professionals and experts. Plans for the third year of the Chamber's Business Development Program are underway. The program has sold out every year. For more information on the curriculum and to reserve your spot, please contact Jennifer Joseph Perry at jperry@saratoga.org or 584-3255.

JUNE MIXERS A big thank you to Peabody's and the Saratoga Polo Association for hosting two incredible Mixers. The Saratoga Polo Association once again opened up their VIP section for Chamber members. Peabody's provided the perfect casual indoor and outdoor atmosphere to enjoy a summer night.

THE CHAMBER'S WEBSITE The staff at the Chamber has been working on a website upgrade. Visit www.saratoga.org to view the Chamber's new website redesign. More details in next month's newsletter.

Jessica Petraccione of **1ST NATIONAL BANK OF SCOTIA** was the Top Producer for June on the Membership Committee.

Mark Pepin of **TIME WARNER CABLE BUSINESS CLASS** was the Top Producer for the second quarter.

CORRECTION Our apologies to **Merrill Lynch**, Ann Marie Franke, 449 Rte. 146, Clifton Park, NY 12065, 383-8940, annmariefrank@ml.com, Comprehensive Financial Services, who was omitted from the recent addendum.

SPOTLIGHTS

N. FOX JEWELERS, 404 Broadway, Saratoga Springs 12866, 587-7777, www.N.FoxJewelers.com

N. Fox Jewelers is a full service jewelry store in Downtown Saratoga Springs. They are the region's largest Rolex Watch dealer. They also carry Swiss Army and their own Fox Watch. Their services include expert jewelry repair, appraisals and custom-made designs. Come experience The N. Fox Difference.

BENTLEY'S TAVERN, Parade Ground Village, 4 Hemphill Place, Malta 12020, 899-4300.

Since 2002 this neighborhood tavern has been Malta's meeting place. Open daily from 11:30 a.m., noon on Sundays. Relax by the fireplaces with quality tavern food and good friends.

WEIGHT WATCHERS OF THE ADIRONDACKS, INC., 584-8466, www.wwadironacks.com. 12 Mountain Ledge Drive, Suite 1, Gansevoort 12831.

Proudly celebrating their 40th Anniversary in 2007! Weight Watchers is the proven long term industry leader in weight loss and achievement of healthy lifestyles. Join them to learn how to lose weight and keep it off. Contact them for meeting schedules, new Fast Pass, at Work and Community meetings.

MEMBERS IN THE NEWS

If you have been honored at an industry event, celebrated a business milestone, developed a new product, or have some other good news about your company, e-mail it to jshinaman@saratoga.org. Share your good news with other Chamber members in "Members In The News."

N. FOX JEWELERS has recently expanded and renovated their store at 404 Broadway. Now that they have twice as much room, they are able to increase their selection of fine jewelry and watches. They have also hired three more sales staff so they can continue their tradition of high quality service.

COPPOLA DESIGN recently received three Hermes Awards for outstanding work. Two Platinum Awards were presented; one for Currents Magazine, the alumni publication for The Town School, and one for the Lake George Opera season marketing materials. A Gold Award was presented for The Town School Annual Report.

ACADEMY FOR LEARNING IN RETIREMENT (ALR) recently changed its name to the **ACADEMY FOR LIFELONG LEARNING (A.L.L.)**. Sponsored by Empire State College, the Academy offers non-credit academic study groups for mature learners. The fall 2007 program is set to begin September 10. To be added to the mailing list, call the Academy office, 587-2100, ext. 2415, or visit the ALL web site at www.esc.edu/all.

Karen A. Hoffman of **NORTHWESTERN MUTUAL FINANCIAL NETWORK** has been recognized as a financial professional with an expertise in long-term care insurance by achieving the Certified in Long-Term Care (CLTC) designation.

Bonnie McGuire Jones, Esq. of **JONES & WILCENSKI PLLC** was recently a faculty member at the New York Banker's Association Trust & Estate Administration School in New York City.

Donna Talley, of **DT PRODUCTIONS, INC.** was recently chosen to serve as national brand spokesperson for Calico Corners for its new nationwide public relations campaign.

Anthony M. Alonso of **ALONSO STUDIO, INC** will be celebrating his 31st annual Equine Art Exhibit at The Gideon Putnam Hotel. The exhibit ends on September 1, 2007. In addition to new original oils and a new giclee print, he will be introducing a new coffee table art book titled "THE FINE ART OF ANTHONY M. ALONSO."

Elizabeth Todd, with **PINNACLE REALTY SARATOGA, LLC** in Malta, has been awarded the designation of Accredited Staging Professional™ (ASPTM) after successfully completed a detailed course on preparing homes for sale.

PALIO COMMUNICATIONS was honored recently with the bronze award in the DTC National Advertising Awards Best Non-branded Print category for creative excellence in direct-to-consumer (DTC) communications.

On June 30, in the Times Union's "Best Of" series, **9 MAPLE AVENUE** was rated in the top three of Best Cocktails category. They were the only choice in Saratoga Springs.

BONACIO CONSTRUCTION'S offices will be moving this fall to the Lofts at 18 Division Street in Saratoga Springs. Retailers Frank Adams Jewelers will be opening retail space there in October and Chianti il Ristorante will be opening there in February. Office space is available.

DECRESCENTE DISTRIBUTING COMPANY was recently re-certified as a SHARP site by OSHA and the New York State Department of Labor. They are still the only distributor in New York State to be SHARP certified. Their recordable injury rate is ½ of the national average for the industry making them one of the safest beverage distributors in the state.

THE SARATOGA SPECIAL, a summer daily newspaper that covers the racing and more in Saratoga Springs, recently received first place in the equine book category of the American Horse Publications Editorial Contest for 2006. "The Best of The Saratoga Special," which features highlights of the newspaper's first five seasons, was recognized for its writing and design.

COOK REALTY, LLC will be moving their office one mile south from the company's current location in the Carousel Plaza on Route 50 to 16 Milton Avenue in the village of Ballston Spa on September 1, 2007.

UNITED WAY OF NORTHEASTERN NEW YORK has merged with United Way of Schenectady County, creating a new entity **UNITED WAY OF THE GREATER CAPITAL REGION**. All offices will be in their Albany location, One United Way, P.O. Box 13865, Albany, NY 12212, phone: 456-2200.

ENERGYNEXT, INC. announced that it has received a Certificate of Registration for its Energy AllianceSM logo, the service mark for about two dozen regional and statewide group energy buying programs.

CUSTOM TAKEOUTBAGS.COM is a new division of Specialty Box & Packaging. This was established to serve restaurants with all of their food takeout packaging and apparel needs.

SARATOGA READS is accepting nominations for the 2008 community novel. Visit www.saratogareads.org to nominate your favorite book. Nominations deadline is September 4th.

FALL GOLF DAY

THE SARATOGA COUNTY CHAMBER OF COMMERCE FALL GOLF OUTING

Date: Monday, September 10, 2007

MAJOR SPONSORS TO DATE


Place: McGregor Links Country Club

 **TIME WARNER CABLE
Business Class**

Format: Four person scramble

**Roohan
Realty**

Time: 11 a.m. Registration
11:30 - 12:45 p.m. Lunch
1:00 p.m. Shotgun start
6 - 7 p.m. Cash bar
7 p.m. Buffet dinner & prizes

**MORRIS
Auto Group**
Rt. 50 Burnt Hills
www.TERRYMORRIS.com
   

Price: \$150.00 per person
Includes green fees, cart, lunch,
dinner, prizes and contests

Registration Form
SPACE IS LIMITED TO 128 CHAMBER MEMBER PLAYERS
First Come (And Paid!), First Served

My information:

Name: _____ **Hdcp** _____

Firm: _____

Phone: _____

Name: _____ **Hdcp** _____

Firm: _____

Phone: _____

Name: _____ **Hdcp** _____

Firm: _____

Phone: _____

Name: _____ **Hdcp** _____

Firm: _____

Phone: _____

Payment Information:

Type of Card: **MC VISA AMEX DISCOVER**

Credit card # _____

Exp. Date: _____ Sec. Code(3# on back) _____

Amount to be charged: _____

Name on Card: _____

Billing Address/Zip: _____

Phone: _____

Signature: _____

Donating a prize helps gain exposure for your business.

We will donate the following prizes and/or Goody
Bag Inserts (will supply 135) for the outing:

SPONSORSHIP OPPORTUNITIES ARE AVAILABLE, CONTACT GREG DIXON AT 584-3255
Your payment (in the form of check or credit card) must accompany this form to confirm reservation.
Return this form and payment by September 3, 2007 to:

Saratoga County Chamber of Commerce
28 Clinton Street, Saratoga Springs, NY 12866
or fax to Greg at 587-0318

Questions? Call Greg Dixon at 584-3255

ANY CANCELLATIONS AFTER SEPTEMBER 3, 2007 ARE NON-REFUNDABLE.

SARATOGA COUNTY CHAMBER OF COMMERCE BUSINESS SHOWCASE APPLICATION

Vendors only 3 to 4 PM, Open to public 4 to 7 PM

We apply for exhibit space at Business Showcase 2007, to be held at the Saratoga Springs City Center on October 4, 2007, 3 to 7 PM. This application becomes binding upon receipt.

EXHIBIT SPACE RENTAL FEE: \$190.00 for one (1) 8 foot skirted table, 2 chairs and a sign in an 8'x10' skirted booth. No extra charge for electricity. Booths will be assigned as payment is received. Payment must be received with this application in order to reserve booth space. Space will sell out. Reserve early.

PLEASE INDICATE # OF BOOTHS NEEDED ___1@ \$190 ___2@ \$380

PRODUCTS OR SERVICES TO BE EXHIBITED _____

COMPANIES YOU DO NOT WISH TO BE NEAR _____

If your display is so high(over 8' tall) that it might obscure displays behind it, please check here_____.

If you do NOT need an eight-foot table in your booth, please check here_____.

Will your display require electricity? Yes___ /___5Amp,___10Amp,___20Amp. If you require electricity, you must indicate it on this form. Unreserved electrical hookups may not be available the day of the Show.

Will you be donating a DOOR PRIZE (door prizes must be valued at \$50 or more)?_____

Describe door prize_____

These door prizes will be given away by the Chamber during the show. The winner will be sent to your booth to pick up their prize.

EXHIBITOR INFORMATION

Company (as it is to appear on sign) _____

Name (please print) _____

Street _____

City_____ State_____ Zip_____

e-mail _____ Phone _____

Please list up to 2 additional names for name tags

Please contact Jeff Shinaman at the Chamber with any questions: 584-3255/jshinaman@saratoga.org. You will receive confirmation of receipt within a week. If you do not receive confirmation, please call Jeff.

Return WITH PAYMENT to: Business Showcase 2007 or fax with credit card info to 587-0318. Saratoga County Chamber of Commerce, 28 Clinton Street, Saratoga Springs, NY 12866

Billing Information:

Credit Card # _____ Exp date _____ Security # (3 digit # on back) _____

Billing Address _____

Signature _____ Phone _____ ext. _____

Thank you for your participation in this year's show!