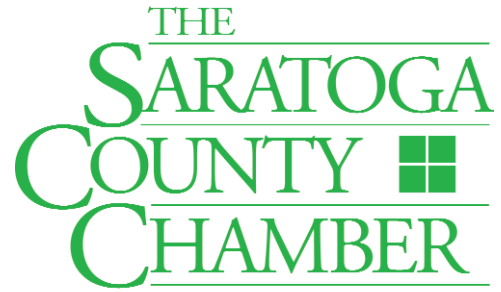


November 2007

Forward to:



www.saratoga.org

3rd Annual BUSINESS DEVELOPMENT PROGRAM

The Business Development Program is an in-depth business training seminar series targeted for small businesses. Leading business professionals and experts serve as instructors, giving participants a first-class educational experience. At the end of the 10-month program, participants will receive a Certificate of Completion acknowledging the time dedicated to developing their business.

The program is open to members only, limited to 30 participants, and costs \$225. Seminars are held from 8 to 10 a.m. in various locations. Attendance is required for 70% of the seminars, or participants will be asked to leave the program and will not receive the Certificate of Completion.

The Business Development Program sells out every year. Sign up early to secure your spot in the class.

"Take the time to examine important facets of your business. You might think you are on top of these things, but you'll learn something valuable in each session."

*Susan Mathews, Stillwater Studio,
Business Development Program Class of 2007*

- | | |
|---|---------------------|
| 1. Dynamics of Leadership | January 22 |
| 2. Use of Technology in Small Businesses | February 26 |
| 3. Selling Yourself, Selling Your Product, Increasing the Bottom Line | March 25 |
| 4. Marketing 101 | April 22 |
| 5. Legal Issues in Small Business | May 20 |
| 6. Human Resources Hot Topics | June 24 |
| 7. Insurance for Businesses and Individuals | September 23 |
| 8. Planning for Growth and Keeping Taxes Low | October 7 |
| 9. Time Management | October 28 |
| 10. Communication Skills | November 25 |

For more details on the program and to register, please call Jennifer Joseph Perry at 584-3255, ext. 201 or email jperry@saratoga.org.

Networking Luncheon

November 2
11:45 a.m. - 1 p.m.
Lillian's Restaurant

Saratoga's Young Professionals Network

November 6
5 - 6:30 p.m.
Cantina Restaurant

Women's Business Roundtable

November 7
8 - 9 a.m.
Saratoga County Chamber Office

Third Thursday Breakfast

November 15
7:30 - 8:45 a.m.
The Saratoga Hotel & Conference Center

Mixer

November 15
5 - 6:30 p.m.
Vapor Night Club

**SEE PAGE 3
FOR CURRENT
EVENT DETAILS AND
GUIDELINES.**

Seminars

November 28 **E-Marketing**
See page 5 for details

Other Upcoming Events

- | | |
|-------------|--|
| December 4 | Saratoga's Young Professionals Network |
| December 13 | Customer Service Seminar |
| December 20 | Holiday Mixer & Orientation |
| January 24 | Annual Dinner |

MEMBER NOTES

NOMINATING COMMITTEE The following individuals have been nominated to three year terms on your Chamber Board of Directors: Gail Allen, **SYSCO Foods**; Susan Halstead, **Family Vision Care Center**; Mark Pepin, **Time Warner Cable Business Class**; Mark Supronowicz, **Carriage House Inn**; Stephen Heidorn, **Broadway Title Agency**; Brian Nealon, **Wesley Community**; Mary Passaretti, **Passaretti Geological and Environmental Consulting** and Tim Pehl, **Roback, Kumlander & Pehl, CPA's**; Additional nominees may be submitted by petition.

RACING The Concerned Citizens for Saratoga Racing met with Senator Bruno to discuss the Governor's proposal on the racing franchise. The Senator was empathetic that the proposal would not be the final agreement, but assured the group that the nine points of concern raised will be addressed in the final agreement. The group has endorsed the New York Racing Association as the best organization of the four bidders to run Thoroughbred racing in the State.

THANK YOU! Thank you to Doc's Steakhouse for hosting the fantastic September Mixer with outstanding food.

CREDIT CARDS The Chamber accepts all major credit cards for new membership investment and dues renewals.

YOUNG PROFESSIONALS Members of the Saratoga's Young Professionals Network are working with the American Red Cross to organize and promote a blood drive. If you are interested in getting involved, please contact Jennifer Joseph Perry at jperry@saratoga.org or 584-3255.

LEADS GROUP The Chamber's Leads Group is looking for salespeople interested in exchanging business leads for the purpose of gaining new prospective customers and clients. They meet on the first and third Tuesday of every month from 8 to 9am. Please e-mail Jeff Shinaman at the Chamber at jshinaman@saratoga.org to indicate your interest in participating.

TOP PRODUCERS Elizabeth Macy of **Image Photo** was the Top Producer for new member recruiting on the Chamber's Membership Committee in September. Christine Cunningham of the **Williams Inn** was Top Producer for the third quarter.

BUSINESS SHOWCASE 2007 The Business Showcase 2007 was held on October 4 at the Saratoga Springs City Center. 170 booths were occupied by member exhibitors displaying their products and services to over 1,000 guests. Our thanks to Candice Schillinger of **Bonacio Construction**, Peg & Rod Bacon of **The Saratoga Business Journal**, Judy LeCain and the entire staff at the **Saratoga Springs City Center**, Darryl Leggieri and crew at the **Saratoga Hotel & Conference Center**, Linda Gibeault and Barbara Lombardo at **The Saratogian**, Bill & Brendan O'Donnell of **Bill O'Donnell's Wilton/Geyser Report**, Chad Beatty at **Saratoga Today**, Fran Dingeman at **Anastos Media Group**, Rich Carrier and crew at **Total Events**, Michael Esposito and crew of **Aromatic Refreshment Services** and Dave Reynolds from **PSAV Presentation Services**. Business Showcase 2008 is scheduled for October 2nd. Look for the application in the July 2008 issue of the newsletter. Space is limited and will sell out. If you are interested in being a sponsor of this event next year, contact Jeff Shinaman at the Chamber at jshinaman@saratoga.org or 584-3255, ext.202.

LEADERSHIP SARATOGA The Chamber's Leadership Saratoga program oriented its twenty-second class of participants at an opening retreat in October. Members of the Class of 2008 are: Robert Coughlin, Jr. (Flink Smith Law), Heather Dacus (NYS Department of Health, Bureau of Chronic Disease Services), Eric Eckardt (Empire Home Realty), Heidi Friedman (State Farm Insurance), Beth Gelber (Substitute Teacher), Michelle Granger (Granger Law), EJ Harkins (Saratoga Eagle Sales & Service), Sally King (Party 911), Dean Kolligian (McGregor Village Development Corp.), Barbara Krause (Skidmore College), Katherine Lahoff (Wesley Community), James Letts (YMCA of Saratoga), Paul Loomis (Gilbane Building Company), Georgeanna Lynch (Pinyon Environmental Engineering Resources), Brad Martin (Skidmore College), Martha McQuigge (Saratoga National Bank & Trust), Kristie Robertson (American Cancer Society), Kevin Ronayne (Saratoga Hospital), Jena Rotheim (Nixon Peabody), Mitchell Soden (Knolls Atomic Power Laboratory), Nancy Tarabochia-Hart (Key Bank), Jeanne Van Patten, Terrance White, and Michelle Zihal (Boston Scientific).

Members of the class will be participating in a six-month program that provides motivated individuals with leadership potential with a variety of volunteer leadership skills and orientation into current issues facing Saratoga County. They will also be working on group projects to benefit Brookside Museum, Epiphany Theater, Rebuilding Together Saratoga County and Universal Preservation Hall.

SARATOGAREADS! The announcement of the next book the community chooses for SaratogaReads! will be made on November 20. Visit www.saratogareads.org for more information on the nominations and where to vote for your favorite book.

BUSINESS BUDGET The end of the year is quickly approaching and it's time to start thinking about Holiday shopping, New Year's resolutions, and budget planning for 2008! If you're making your list and checking it twice, then we would like to remind you to put your Saratoga County Chamber of Commerce on that list. Your membership in the Chamber is important to the well being of the county and the future of your organization, now more than ever.

NOVEMBER IS: HEALTH & DENTAL INSURANCE OPEN ENROLLMENT MONTH

Members have the opportunity to save substantial dollars on health and dental insurance available to sole proprietors and small businesses with up to 50 employees through plans offered by your Chamber. Both current and new members can take advantage of these programs during Open Enrollment.

Applications will be accepted between November 1st and November 20th for insurance to take effect on January 1, 2008.

For information and applications, contact Susan in the insurance benefits office at 584-3255, Ext. 211, or at srowland@saratoga.org.

The next Open Enrollment will be held in May for a July 1, 2008 effective date.

NOVEMBER EVENTS

- 2 Networking Luncheon.** Lillian's Restaurant, 408 Broadway, Saratoga Springs
Facilitated networking event with the opportunity to give your one minute commercial to the entire audience.
Time: 11:45 to 1 p.m.
Cost: Reservations \$10; Without \$15. **Reservation Deadline:** October 31 at 5 p.m.
- 6 Saratoga's Young Professionals Network.** Cantina Restaurant, 430 Broadway, Saratoga Springs
Provides the County's young business people with a forum for personal and career development.
Time: 5 to 6:30 p.m.
No speaker, strictly networking
Cost: \$10 per person, space is limited. **Reservation Deadline:** November 2 at 5 p.m.
- 7 Women's Business Roundtable.** Saratoga County Chamber Office, 28 Clinton Street, Saratoga Springs
Time: 8 to 9 a.m.
Topic: "The Mortgage Collapse: How it Affects Your Business and Home."
Speaker: Janice Edwards and Leslie Barry, Mortgage Network, LLC
Cost: Free, space is limited, reservations required **Reservation Deadline:** November 5 at 5 p.m.
- 15 Thursday Breakfast.** The Saratoga Hotel & Conference Center, 534 Broadway, Saratoga Springs
Time: 7:30 - 8:45 a.m.
Topic: "New Healthcare Proposals and Ideas on Controlling Healthcare Costs"
Speaker: Mark Amodeo, Business Council of NYS
Cost: Reservations \$7; Without \$10 **Reservation Deadline:** November 13 at 5 p.m.
- 15 Mixer.** Vapor Night Club, Saratoga Gaming & Raceway, 342 Jefferson Street, Saratoga Springs
Mixers provide excellent networking opportunities with over 260 attendees in a relaxed environment.
Time: 5 to 6:30 p.m.
Cost: Reservations \$5; Without \$10 **Reservation Deadline:** November 13 at 5 p.m.

To make a reservation, call 584-3255 or email info@saratoga.org.

*All reservations emailed will be confirmed within 24 hours. Please call if you do not receive an email confirmation.
Reservations will be billed unless cancelled two business days prior to the event.*

THANK YOU BUSINESS SHOWCASE SPONSORS

Special thanks to Business Showcase Sponsors:
Premiere Sponsor **Time Warner Cable Business Class.**

Major Sponsors: **Adirondack Trust Company, Champion Buick Pontiac GMC, Courtyard by Marriott - Saratoga Springs, First New York Federal Credit Union, ImageCare Saratoga, Mannix Marketing Inc., MVP Health Care/MVP Gold, Saratoga Imaging/Saratoga Vein Centers, Saratoga Online SPA.NET**

Junior Sponsors: **Capital District Physicians' Health Plan, Inc. (CDPHP), Interactive Media Consulting, LLC and SEFCU**

Media Sponsors: **Saratoga Today, The Saratoga Business Journal, The Saratogian, Anastos Media Group/STAR 101.3.**

BENEFIT OF THE MONTH

FLEXIBLE SAVINGS ACCOUNTS

Increase your employees' yearly take home pay through our flexible savings account available to LLC's, partnerships and corporations. By allowing employees to pay all family medical, dental, eye care, and day care expenses with pre tax dollars your employee could save thousands of dollars in state, federal, and FICA taxes. You will also save on your FICA contributions and as an employer, you might also qualify for the savings. The cost of the plan can be net zero; and we have eliminated most of the paperwork. To get more information go to www.saratoga.org and click program and services on the home page; then click flexible savings account or call Joe Dalton at 584-3255.

WELCOME NEW MEMBERS

Your Chamber is pleased to welcome the following new members.
Please add their names to your Membership Directory and
consider calling on them when you need a product or service they provide.

American Lung Association

Catherine McLaughlin
155 Washington Avenue
Albany, NY 12210
465-2013 Fax: 456-2926
www.alanys.org
cmclaughlin@alanys.org
American Lung Association

Appledorn Publishers

Lauren Ayers
19 Deerleap Place
Saratoga Springs, NY 12866
482-0168
www.laurenayers.com
dr Laurenayers@gmail.com
Self Help Books

Bella Maternity

Colleen Pausley
22 Clifton Country Rd.
Clifton Park, NY 12065
383-0103 Fax: 383-0306
www.bella-maternity.com
info@bella-maternity.com
Maternity/Nursing Clothes

Chabad of Saratoga

Rabbi Abba Rubin
130 Circular St.
Saratoga Springs, NY 12866
584-7702
www.saratogachabad.com
saratona@aol.com
Jewish Community and Student Center

East Elm Interiors

Shelly Walker / Chris Liberty
71 Lawrence Street
Glens Falls, NY 12801
793-0515 Fax: 793-0515
www.eastelminteriors.com
Interior Design/Home Staging

Extra Innings

Joe Fairley
One McCrea Hill Rd.
Ballston Spa, NY 12020
813-0607 Fax: 583-3550
Indoor Baseball/Softball Center

Faddegon's Nursery, Inc.

Karen McGowan
1140 Troy-Schenectady Rd.
Latham, NY 12110
785-6763 Fax: 785-0650
www.faddegons.com
info@faddegons.com
Comm. Interior Landscaping, Garden Ctr.

Fifty South Bar & Restaurant

Kim Klopstock
2128 Doubleday Ave.
Ballston Spa, NY 12020
884-2926 Fax: 885-8558
www.fiftysouth.com
kim@lilyandtherose.com
Family Style Restaurant Bar

First Command Financial Planning

John Schermerhorn
1739 State Highway 67
Johnstown, NY 12095
332-1648
Serving Those that Serve

Insurance Agency Group of NY, LLC

14 Snowberry Rd.
Ballston Spa, NY 12020
573-0534

Junior League of Schenectady

Amy Raimo/Daneen Palmateer
P.O. Box 857
Schenectady, NY 12301
370-1902
www.jlschenectadysaratoga.org
Charitable Services

KB Imaging Solutions, LLC

David Biggs
19 Towpath Lane
Waterford, NY 12188
495-3303
R&D for Imaging Applications

Law of Attraction

Peggi Perrone
37 Halfmoon Circle
Clifton Park, NY 12065
605-0608
info@nylawofattraction.com
Business Training/Coaching

Tim O'Rourke

Roohan Realty
4 Overlook Court
Saratoga Springs, NY 12866
229-3850
Commercial Real Estate Service

Saratoga Sotheby's International Realty

John Burke
432 Broadway, Ste. 7
Saratoga Springs, NY 12866
580-8500 Fax: 580-8511
www.saratogasothebysrealty.com
john.burke@sothebysrealty.com
Services for the Greater Cap. Reg./Adiron.

W.M. Schultz Construction, Inc.

William Schultz
831 Route 67
Ballston Spa, NY 12020
885-0060 Fax: 885-0744
Complete Site Development/Infrastructure

Soul Session Edu-tainment, Inc.

Garland Nelson
P.O. Box 712
Saratoga Springs, NY 12866
(888) DIG-SOUL
www.soulsession.com
mail@soulsession.com
Original/Cover Band & Musical Ent.

The Traveling Vineyard

Diane Dodd
587-2977
<http://myttv.com/Diane10917>
ddodd@nycap.rr.com
In-home Wine Tasting Parties/Corporate Gifts

A Wedding in the Country

Ron & Wendy Lyon
6305 Jockey St.
Galway, NY 12074
882-6773
www.aweddinginthecountry.com
nychapel@aol.com
Historic Wedding Chapel

Window World of Albany

Thomas Staudt
21A Railroad Ave.
Albany, NY 12205
489-0889
Vinyl Replacement Window/Siding

SEMINARS

E-MARKETING SEMINAR

Wednesday, November 28 8 to 10 a.m.

Guerrilla Marketing... How to make your site found on the web. Search engines, email marketing, using YouTube and MySpace, and strategic linking - it's easier than you think!

Presented by: Sara Mannix, Mannix Marketing
Location: Chamber Offices, 28 Clinton Street, Saratoga Springs
Cost: \$10 per person, members only
RSVP: Monday, November 26 at 584-3255 or e-mail info@saratoga.org

COUNCILS & COMMITTEES

LEADS GROUP

The Chamber Leads Group meets twice a month on the first and third Tuesday, 8 to 9 a.m. at the Country Corner Café on High Rock Avenue, Saratoga Springs to exchange business leads and provides an opportunity to learn about other businesses and organizations in the area that might need products and services you offer. It's designed for salespeople that do outside sales, those that are going on sales appointments regularly or have other means to develop leads. Please e-mail Jeff Shinaman at the Chamber at jshinaman@saratoga.org to indicate your interest in participating.

MEMBERSHIP COMMITTEE

The Membership Committee is responsible for membership growth through recruiting efforts during the entire year. Prospect lists are developed through self-prospecting and leads provided by the Chamber. Each committee member has a quota and is expected to attend monthly committee meetings usually held on the first Thursday of the month. No meetings are held in July or August. Each committee member is responsible for leading a volunteer team at the annual Membership Blitz in May. Previous Blitz recruiting experience is preferred. The committee is formed in November for the following year and is made up of 14 volunteers. To be considered for the Membership Committee, please e-mail Jeff Shinaman at jshinaman@saratoga.org.

AMBASSADORS COMMITTEE

The Ambassadors help retention efforts by calling members, delivering new member plaques and helping to host Chamber events by working the registration table. Monthly meetings are held to keep Chamber staff informed of member needs and to foster new ideas for better member services. If you are interested in more information, please contact Jennifer Joseph Perry at jperry@saratoga.org or 584-3255, ext. 201.

SARATOGA'S YOUNG PROFESSIONALS NETWORK

SYPN is a forum for personal and career development. Participants improve their networking skills, make contacts among peers from different industries and meet regularly with business leaders in some of the area's most popular venues. Participants must be managers, business owners, or licensed professionals. Throughout the year, members of the network work together on volunteer projects for local non-profit agencies. To be added to the distribution list, contact Jennifer Joseph Perry at jperry@saratoga.org or 584-3255, ext. 201.

MEDICAL OFFICE MANAGERS COUNCIL

The Medical Office Managers Council meets on the first Thursday of every month. Meeting topics range from Human Resources issues to HIPAA compliance. A Holiday Mixer is held annually and sponsored by member firms for all medical office staff. Participants must be a manager of a medical office. For more information and to be added to the distribution list, contact Jennifer Joseph Perry at jperry@saratoga.org or 584-3255, ext. 201.

SPOTLIGHTS

SUMNER GRACE & ASSOCIATES, P.O. Box 457, Galway 12074, 882-1254, www.sumnergrace.com

Sumner Grace is a human resource consulting firm dedicated to optimizing a company's human capital supply chains. Along with validating internal business case requirements, recruitment solution design and development of internal staff and systems, Sumner Grace also leads in vendor discovery, RFP design and management as well as installation and stabilization of chosen partners.

NERDS ON SITE, 26F Congress Street #107, Saratoga Springs 12866, todd.myles@nerdsonsite.com, 528-0604, www.nerdsonsite.com

Nerds On Site provides technology service in 8 countries. There are hundreds of nerds collaborating and working together to provide our clients quick and easy access to a complete array of tech services. Nerds On Site is passionate about helping people and companies leverage technology to increase pleasure, productivity and profitability.

1ST NATIONAL BANK OF SCOTIA, 3013 Route 50, Saratoga Springs, NY 12866, 587-1611, www.firstscotia.com

1st National Bank of Scotia offers a spectrum of innovative products and services while providing prompt professional service, tailored to address the needs and goals of your business. Our newest product addition, Remote Capture, allows businesses to make electronic deposits through a scanning system directly from their home or office.

For information on all Chamber members, go to www.saratoga.org, click on "Business Directory" and search by company name, category or key word. If you'd like your business spotlighted in the newsletter, please e-mail your 50-word profile to jshinaman@saratoga.org, fax to 587.0318 or send to:

Saratoga County Chamber of Commerce, 28 Clinton St., Saratoga Springs, NY 12866.

Featured members are selected at random from all received.

NOVEMBER ANNIVERSARIES

Please support your fellow members, who believe in your Chamber's goals.

OVER FORTY YEARS

McGregor Links Country Club

OVER THIRTY-FIVE YEARS

Mohican Hill Apartments

OVER TWENTY-FIVE YEARS

Butler Rowland Mays Architects, LLP

Publik House

Sweeney Chiropractic

OVER TWENTY YEARS

American Country Collection

Ballston Lake Baptist Church

Susan Farnsworth

Law Offices of Sarah B. Foulke

Fragomeni Associates

John J. LaBoda Jr., Attorney

Saratoga Quality Hardware, Inc.

Saratoga Springs Teacher's Assoc.

U.S. Postal Service

OVER FIFTEEN YEARS

A - N Productions

Antiques at 30B

Burnt Hills-Ballston Lk. Bus. & Professional Assn.

The Charlton School

Galway Golf Club

Graffiti's Graphix, Inc.

Holiday Inn Catering Service

Jim's Garage

Operating Systems Technologies, Ltd

Saratoga Springs Public Library

Simmons Elevator Company

William M. Sullivan, D.D.S.

Summit Marketing Services

West Mountain Ski Area

OVER TEN YEARS

Ambrosino Design, Inc.

B & D Automotive International, Inc.

Dean M. Coon, Attorney

Cornell's Used Auto Parts & Towing Service

Russell Denea, MD

Destinations

European Language Connection

Greyhouse Productions, Inc.

John McPherson (Cartoonist)

Gregory L. Pinto, M.D.

RFB Management Services, Ltd.

Ruckytuck Vending Co.

Staples

Summit Imaging Corp.

Taylor Made Group

OVER FIVE YEARS

A Little Help Computer Services, LLC

A.J. Signs

Advanced Energy Conversion, LLC

Albany Symphony Orchestra

Brindisi's Restaurant & Bar

Melinda Bucknam, CPA

A. Burton Excavation & Landscaping

The Candy Co.

Childs Automotive

Conboy and Mannion Contracting Inc.

Cong. Shaara Tfill/Jewish Community Center

The Creative Bloc

Curtin Archaeological Consulting Inc.

Davidson & Associates

Design Contracting, LLC

Eastern Copy Products/Global Imaging Systems

Gothic Business Centers, Inc.

John J. Guerin, Sr. (Consulting - Business)

Hayes Industries, Inc.

Hinman Straub P.C.

Hopmeier-Evans-Gage Agency

Humpty Dumpty Soft Ice Cream

Jenkins, Beecher & Bethel LLP

Kiskatom Publishing Co.

M & M Tile and Design

McAfee

Sheila A. McBride (Property Management)

McKinley Griffen Design & Advertising

James V. Miller, MD

mySmartSimulations, Inc.

Orange Motor Co., Inc.

Palio Communications

Pyramid Brokerage Company

Ramnes Brothers Roofing & Remodeling

Rich Text and Graphics

SAB Consulting Services

Sundaes Best Hot Fudge Sauce

Windrifter Ballooning

OVER ONE YEAR

Adirondack Cardiology Associates PC

Adirondack Theatre Festival

AIM Services, Inc.

Ballston Spa Veterinary Clinic

Bella Productions

Benjamin's Fine Flooring, LLC

Susan Bokan, Apartment Management

Creative Connections NY

FitzGerald Morris Baker Firth P.C.

Franey Enterprises, Ltd.

Grace Brethren Church

Hawk Resources

Howard Remodeling

JT's Shrimp Shack

Just Faux

Klein Marketing Communications

lemanrealty.com

Life Christian Center

The Lodge on Echo Lake

Martin's Point Health Care

Linda L. McTague (Counseling)

Modern Masonry & Tile, Inc.

Myshopangel.com

Northeast Information Systems

Paul's Refrigeration & Air Condition Sales & Service

Progression In Motion

Rittenhouse Management Consulting

Sacandaga Rustic Designs

Spa Cascada

Subway

Sunnyhill Landscape Innovations

Betsy L. Tick, Management Training Consultant

Tractor Supply Company

Turbine Services, Ltd.

Universal Preservation Hall

Vintage Daydreams

Lesley Waters, Massage at Saratoga

Weichert Realtors Northeast Group, Doug Engels

Terri Zimmerman, Realty USA

MEET YOUR DIRECTORS

Every month, your Chamber will highlight a few of your Board of Directors in the newsletter. Your Board works hard to fulfill the Chamber's mission by initiating new strategies to make Saratoga County a better place to work, live and play.

JAMES LETTS

Jim joined the board in 2005. He is the CEO of YMCA of Saratoga. Jim serves on the board of the Association YMCA Professionals. Previously, he served as a volunteer for the Boston Athletic Association Olympic Program, president of Toastmasters International, a member of the Rotary Club of Waterbury & Saratoga, and he is a Leadership Greater Waterbury graduate.

PATRICK PIPINO

Pat joined the board in 2002. He is the president and operating partner of Ben & Jerry's, Saratoga Springs. Pat currently serves as past chair of the Saratoga Convention & Tourism Bureau and on the Ben & Jerry's Franchise Advisory Council. He has previously served as treasurer and director for the Saratoga Center for the Family, director for the Saratoga Downtown Business Association, Community Partners in Education, and chair of the Chamber's Ambassador Committee.

EUGENE QUIRK

Gene joined the board in 2004. He is president of Adirondack Trust Company Financial Services Inc., a wholly owned insurance agency subsidiary of the Trust Company. Gene currently serves on the board of directors for the Saratoga Convention and Visitors Bureau. He previously served as president of the Clifton Park Basketball Club.