

May 2008

Forward to:



www.saratoga.org

LEADERSHIP SARATOGA

Leadership Saratoga, a program of your Saratoga County Chamber, has a compelling story to tell. Its graduates have been making a positive impact on organizations, schools and communities throughout this county since 1986.

Currently there are over 50 Leadership Saratoga alumni who are in elected or appointed positions on local Boards of Education, town boards, city councils, the County Board of Supervisors, the County Planning Board, and various other municipal committees. Thirteen have been hired in politically appointed positions. Graduates also serve on the Boards of Directors of 59 non-profit organizations from Clifton Park to Corinth, and volunteer for over 150 additional organizations, schools, religious institutions and youth sports programs annually.

Leadership Saratoga is a program designed to orient and train persons who are interested in becoming more involved in their community in volunteer leadership capacities.

The program is currently seeking applicants for its 23rd class year. You are encouraged to request a brochure about the program and to consider applying.

The program's objectives are threefold:

- (1) To give participants an in-depth, hands-on orientation about issues facing the County's municipalities, schools, health and human service organizations;
- (2) To give participants training and experience in serving effectively on boards, raising money, public speaking, working with the media, facing ethical dilemmas and leadership skills;
- (3) To offer non-profits and public service boards an enthusiastic, committed group of men and women who are willing to volunteer their time to the community.

The program is competitive and countywide. We are seeking applicants who are anxious to sharpen their volunteer leadership skills and are eager to volunteer in the community. This is not a management-training program.

Anyone interested in additional details about the program is encouraged to attend an optional information meeting. It will be held at the Saratoga Chamber on Monday, May 12th from 5 to 6 p.m. Recent graduates of the program will describe their experiences and answer questions.

Tuition is \$995 which includes an overnight retreat and all costs involved with the thirteen half-day sessions. Financial assistance is available. To request a brochure and application, please call 584-3255 or email ltoohey@saratoga.org. Deadline for completed applications and two brief interviews is Wednesday, June 4th.

SEE PAGE 3 FOR A LIST OF THE 2007-2008 GRADUATES.

Top of the Stretch Breakfast

May 6, for Blitz volunteers
7:30 to 9 a.m.
Holiday Inn - Saratoga Springs

Saratoga's Young Professional Network

May 6
5 to 6:30 p.m.
thirteen

Finish Line Prize Party

May 8, for Blitz volunteers
5 to 6:30 p.m.
Bookmakers at the Holiday Inn

Tech Parks & AMD

May 14
4:30 p.m..
The Saratoga Hilton

Third Thursday Breakfast

May 15
7:30 - 8:45 p.m..
The Saratoga Hilton

New Member ONLY Orientation & Mixer

May 22
4 - 5 p.m. Orientation
5 - 6:30 p.m. Mixer
Brindisi's Restaurant & Bar

Orientation

May 29
4 - 5 p.m.
Image Photo

Mixer

May 29
5 - 6:30 p.m.
Image Photo, catered by Brindisi's

Seminars

May 13 Starting a Business Seminar
May 21 Customer Service Seminar

**SEE PAGE 2
FOR CURRENT
EVENT DETAILS AND
GUIDELINES.**

Spring Golf Day

June 2
11:30 a.m.
Brookhaven Golf Club
See page 5 for details

Other Upcoming Events

June 3	Saratoga's Young Professionals Network
June 10	Women's Business Roundtable
June 13	Networking Luncheon
June 19	Breakfast
June 26	Orientation & Mixer

MAY EVENTS

- 6 Top of the Stretch Breakfast.** For all membership volunteers. Holiday Inn - Saratoga Springs, 232 Broadway, Saratoga Springs
Officially kicks off the last 3 days of the Blitz and provides a great opportunity for volunteers to get focused on sponsoring new members for this campaign by May 8.
Time: 7:30 to 9 a.m.
Cost: Free **Reservation Deadline:** May 2 at 5 p.m.
- 6 Saratoga's Young Professionals Network.** thirteen, 13 Caroline Street, Saratoga Springs
Provides the County's young professionals with an opportunity for personal and career development through networking with peers and learning from various business leaders.
Time: 5 to 6:30 p.m.
No guest speaker, strictly networking.
Cost: \$10 per person, space is limited. **Reservation Deadline:** May 2 at 5 p.m.
- 8 Finish Line Prize Party.** For all Blitz volunteers who worked on recruiting new members.
Bookmakers at the Holiday Inn - Saratoga Springs, 232 Broadway, Saratoga Springs
This is the wrap up to the Blitz where participants receive raffle prizes and top producers are recognized. Food and beverages will be served.
Time: 5 to 6:30 p.m.
No Reservation Necessary
- 14 Tech Parks and AMD.** The Saratoga Hilton, 534 Broadway, Saratoga Springs
All the questions you have on the high tech development in Malta will be available at this May 14 briefing. The four topics will be The Luther Forest Technology Campus vision, the Saratoga Technology and Energy Park vision, the economic impact of a chip fab plant, and a question and answer period with the visiting AMD team. A cash bar will be available at 4:30 p.m. with the hour long program starting at 5 p.m. Call the Chamber, so we can prepare seating for this free event.
Time: 4:30 p.m. Cash bar; 5 p.m. Program begins.
Topic: "Tech Parks and AMD"
Cost: Free **Reservation Deadline:** May 12 at 5 p.m., MEMBERS ONLY
- 15 Third Thursday Breakfast.** The Saratoga Hilton, 534 Broadway, Saratoga Springs
Monthly breakfasts keep you informed of current issues affecting the County while providing a great opportunity to meet other business and professional people.
Time: 7:30 - 8:45 a.m.
Topic: "SPAC's 2008 Programs and Plans"
Speaker: Marcia White, President, Saratoga Performing Arts Center
Cost: Reservations \$7; Without \$10 **Reservation Deadline:** May 13 at 5 p.m.
- 22 New Member Only Orientation & Mixer.** Brindisi's Restaurant & Bar, 390 Broadway, Saratoga Springs
Time: 4 to 5 p.m. Orientation; 5 to 6:30 p.m. Mixer
Cost: Free event, by invitation only **Reservation Deadline:** May 20 at 5 p.m.
- 29 Orientation and Mixer.** Image Photo, catered by Brindisi's, 63 Putnam Street, Ste. 103, Saratoga Springs
Time: 4 to 5 p.m. Orientation; 5 to 6:30 p.m. Mixer
Cost: Reservations \$5; Without \$10 **Reservation Deadline:** May 27 at 5 p.m.
To make a reservation, call 584-3255 or email info@saratoga.org.
All reservations emailed will be confirmed within 24 hours. Please call if you do not receive an email confirmation. Reservations will be billed unless cancelled two business days prior to the event.

SEMINARS

STARTING A BUSINESS

Tuesday, May 13 5 to 7 p.m.

If you are interested in starting a business and have questions about formation, financing, promotion, business controls and determining market niche, this seminar is for you.

Presented by: Joseph W. Dalton, Jr., President, Saratoga County Chamber of Commerce
Location: Chamber Offices, 28 Clinton Street, Saratoga Springs
Cost: \$15 for Chamber members; \$30 for non members
RSVP: Friday, May 9 at 584-3255 or e-mail info@saratoga.org

CUSTOMER SERVICE

Wednesday, May 21 8 to 10 a.m.

Join us for a seminar that will teach you how to deliver superior service to your customers and how to train your staff in customer service success.

Presented by: Susan Siegel, Senior Vice President of Marketing and Branch Operations, Sunmark Federal Credit Union
Location: Chamber Offices, 28 Clinton Street, Saratoga Springs
Cost: \$10 for Chamber members only
RSVP: Monday, May 19 at 584-3255 or e-mail info@saratoga.org

MEMBER NOTES

NATIONAL CHAINS As we enter the final stages of our membership drive, we are looking for members who may have contact with the following firms that are NOT Chamber members.

Eddie Bauer
Chico's
The Gap

Talbot's
Anne Taylor Loft
Starbuck's

Brueggers
Banana Republic
CVS

SPONSORSHIP OPPORTUNITY The Hats Off and Final Stretch Music Festivals are looking for sponsors. If you are interested, contact Greg Dixon at gdixon@saratoga.org for more information.

RIVERFRONTS If you are a member in a community along the Hudson River in Saratoga County and would like a copy of a master plan for the river communities, contact us at 584-3255 or at info@saratoga.org. The plan was developed by the towns, villages, and city in an effort coordinated by your Chamber.

HEALTH INSURANCE All state legislators representing Saratoga County have been provided with ten recommendations that would reduce the cost of health insurance and increase the numbers of insured in the state. Recommendations included: increasing insurance options, limiting government mandates, promoting existing government subsidized programs, increasing participation in health savings accounts, and creating a single claim form.

STAFFING Jennifer Joseph Perry who has served for almost five years as Vice President of Community Affairs at your Chamber left her duties to have and raise a child at home. Jennifer handled all special events at the Chamber and coordinated the Ambassadors, the Saratoga Young Professionals Network, the Medical Office Managers Council, the Women's Business Programs, and numerous other assigned duties. She will be sorely missed.

THANK YOU The Chamber thanks Rod and Peg Bacon of the **SARATOGA BUSINESS JOURNAL** for offering all new Chamber members a free ad in their monthly publication.

LINK TO SARATOGA.ORG FROM YOUR SITE A link to the Chamber can be placed on your website if you have customers who may be interested in gathering more information about Saratoga. Your webmaster can link you to www.saratoga.org or you can contact us to assist you in doing so. It is a valuable resource for the community and visitors.

MEMBERS ONLY SECTION The Chamber recently launched a section exclusively for you on www.saratoga.org. Simply go to the Chamber section of the site, click on Members Only and then sign up for access. In this section, you can listen to educational podcasts, post and read member news and more. Access the benefits of membership at any time, from any place.

MIXER THANKS Thank you to the Tang Museum at Skidmore College for hosting a fantastic mixer in March and for the informative tour of the campus prior to the mixer.

DOWNTOWN FESTIVAL The Caroline Street Association will hold its 8th Annual Caroline Street Arts & Blues Festival on Sunday, June 1 from 1 to 7 p.m. in the Caroline Street area of downtown Saratoga Springs. The afternoon includes live blues musicians performing in participating establishments with the headliner, The Ernie Williams Band, performing on the street, a chili contest, the Saratoga County Arts Council's artists' displays in the Saratogian parking lot, and activities with the Children's Museum.

MEMBERS OF SARATOGA'S YOUNG PROFESSIONALS NETWORK are teaming up with the current Leadership Saratoga class to volunteer for Rebuilding Together Saratoga County on Saturday, May 10. They will be working at the Stillwater Community Center. This is the third volunteer project the network has taken on as a group. For more information contact Kathleen Lucey at 584-3255, ext. 201 or email klucey@saratoga.org.

GREENFIELD Jeff Shinaman, vice president for membership and marketing at the Chamber, has been working with fellow business owners and residents to help create the newly formed Greenfield Community & Business Association. Their mission is to raise awareness of local businesses and service groups while promoting community spirit in the Town of Greenfield. Over the years, the Saratoga County Chamber has also assisted in establishing the Ballston Spa Business & Professional Association, the Malta Business & Professional Association and the Burnt Hills/Ballston Lake Business & Professional Association. Jeff currently serves as the secretary on both the Malta and the Burnt Hills/Ballston Lake BPA's and was recently elected vice president of the newly formed Greenfield Community & Business Association.

LEADERSHIP SARATOGA GRADUATES 22nd CLASS Congratulations to the following participants in Leadership Saratoga's Class of 2008. They recently completed the six-month program. Robert Coughlin, Jr. (Flink Smith Law), Heather Dacus (NYS Department of Health, Bureau of Chronic Disease Services), Eric Eckardt (Empire Home Realty), Heidi Friedman (State Farm Insurance), Beth Gelber (Substitute Teacher), Michelle Granger (Granger Law), EJ Harkins (Saratoga Eagle Sales & Service), Sally King (Party 911), Dean Kolligian (McGregor Village Development Corp.), Barbara Krause (Skidmore College), Katherine Lahoff (Wesley Community), James Letts (YMCA of Saratoga), Paul Loomis (Gilbane Building Company), Georgeanna Lynch (Pinyon Environmental Engineering Resources), Brad Martin (Skidmore College), Martha McQuigge (Saratoga National Bank & Trust), Kristie Robertson (American Cancer Society), Kevin Ronayne (Saratoga Hospital), Jena Rotheim (Nixon Peabody), Mitchell Soden (Knolls Atomic Power Laboratory), Nancy Tarabochia-Hart (Key Bank), Jeanne Van Patten, Terrance White, and Michelle Zihal (Boston Scientific). Members of the Class of 2008 completed the six-month program that provides motivated individuals with leadership potential with a variety of volunteer leadership skills and orientation into current issues facing Saratoga County. They also worked on group projects that benefited Brookside Museum, Epiphany Theater, Rebuilding Together Saratoga County and Universal Preservation Hall.

WELCOME NEW MEMBERS

Your Chamber is pleased to welcome the following new members.
Please add their names to your Membership Directory and
consider calling on them when you need a product or service they provide.

ADP, Inc.
Michael O'Connor
5 Pinewest Plaza
Albany, NY 12205
464-7680 Fax: 464-7678
www.adp.com
Workforce Solutions Provider

Allstate Insurance - The Lofrumento Agency
John Lofrumento
1859 Route 9, Ste. B
Halfmoon, NY 12065
877-7447 Fax: 877-3833
Property and Casualty Insurance

Autumn Moon Campground
Daphne Shoemaker
7165 Kilmer Rd.
Middle Grove, NY 12850
882-1858 Fax: 882-1857
www.autumnmoocampground.com
Family Fun Campground

Azban, Inc.
James Bruchac
23 Middle Grove Rd.
Greenfield Center, NY 12833
583-9980
www.jamesbruchac.com
Storytelling/Hist. Pres./Wilderness Skills

B. Couture Fashions
Brenda Thalín
208 East High St.
Ballston Spa, NY 12020
877-5452
www.bcouturefashions.com
Pers. Clothing/Shoe & Cosmetic Consultation

Busy Bee Concierge & Errand Service
Michael & Patricia Villa
3 Ritchie Place
Saratoga Springs, NY 12866
848-6264
www.busybee-concierge.com
Personal Ass't & Errand Service

C E Mortgage of S FI, LLC
Chuck Eaker
48 SE Osceola St.
Stuart, FL 34994
(877) 287-3993 Fax: (772) 283-5363
www.cemortgage.net
Residential & Commercial Lending

C-R Productions at Cohoes Music Hall
Tony Rivera
58 Remsen St.
Cohoes, NY 12047
237-5858 Fax: 237-0029
www.cohoesmusicall.com
Professional Theatre

**Capital Region Coffee News/
R.Beck Associates, LLC**
Rebecca DuBois
P.O. Box 4730
Clifton Park, NY 12065
(800) 258-4349 Fax: 280-4091
Publisher/Print Advertising

Laurie Coreno Reynolds, LMHC
653 Plank Rd.
Clifton Park, NY 12065
383-3356 Fax: 371-9936
Adoption/Mental Health Counseling

Creative Land Care
David Knapp
4765 Jersey Hill Rd.
Galway, NY 12074
882-5146 Fax: 882-5146
www.creativelandcare.com
Complete Landscape Design/Build

Darley Stud Management, LLC
Dan Pride
36 Nelson Ave.
Saratoga Springs, NY 12866-6
(859) 255-8537 Fax: (859) 233-2373
www.darleyamerica.com
Horse Farm/Breeding and Racing

DAWGDOM, LLC
Sara Ellis
441A Broadway
Saratoga Springs, NY 12866
306-6600 Fax: 306-6601
Where Dogs Rule - Dog Boutique

Dextrite, Inc.
Albert Greene
300 Commerce Dr.
Clifton Park, NY 12065
877-0970 Fax: 877-0969
www.dextrite.com
Manufacturing of Recycling Equipment

Environment One Corporation
George Earle
2773 Balltown Rd.
Niskayuna, NY 12309
346-6161 Fax: 346-6185
E/One Sewer & Utility Systems

Freedom Mortgage
Ryan Osterhout
10 Maxwell Dr., Ste. 104
Clifton Park, NY 12065
348-7800 Fax: 348-7801
Res./Comm. Mortg. Banker/Broker

Global Communication Systems, Inc.
Laura Draiss/Jeff Zakrzewski
1764 Route 9, #1257
Clifton Park, NY 12065
383-4200 Fax: 583-1282
www.globalcommsystems.com
Business Telecom. Solutions

Great Minds Coaching
Janet Ostrov
6 Gick Rd.
Saratoga Springs, NY 12866
587-4781
www.greatmindscoaching.com
Personal & Business Coaching

Harleysville Insurance
Scott Richards
120 Front St., Ste. 400
Worcester, MA 01608-1408
(800) 225-7387 Fax: (508) 752-7903
Property/Casualty Insurance

Jill Hepp, PT
23 West Sky Lane
Clifton Park, NY 12866
383-9301 Fax: 383-9301
Pediatric Physical Therapist

Hot Pursuit Catering Services Inc.
Jason Tessiero
190 Cranes Hollow Rd.
Amsterdam, NY 12010
774-4472
www.hotpursuitcatering.com
Catering Srv. to Corp./Comm./Priv. Evts.

Karavalli Regional Cuisine of India
Santhosh Kochuparambil
47 Caroline St.
Saratoga Springs, NY 12866
580-1144 Fax: 580-1145
www.karavallilatham.com
Lunch, Dinner, Catering, Take-out

Kelly & Leonard, LLP
Thomas Kelly
199 Milton Ave.
Ballston Spa, NY 12020
884-0080 Fax: 884-0083
Personal Injury Defense/Real Estate

Metro Mountain Sports Group
Christopher Law
12 Carefree Lane
Gansevoort, NY 12831
583-0622 Fax: 580-1769
Sales Agency of Sporting Goods

Minnbrook Conference Center
Kevin Callahan
P.O. Box 210
Blue Mountain Lake, NY 12812
(866) 352-7200 Fax: 352-7602
www.minnbrook.org
Conference Facility

New England Accountability, LLC
Kate Ziehm
11822 State Route 40
Easton, NY 12154
(800) 822-1600 Fax: (603) 753-8151
www.newenglandaccountability.com
Personal Bookkeeping

Nonprofit Works, Inc.
Paul Mastrodonato
117 Van Dam St.
Saratoga Springs, NY 12866
581-8841 Fax: 581-8861
www.nonprofitworks.com
Training - Nonprofit Orgs.

Oppenheimer & Co. Inc.
Anthony Corrao
200 Park Ave., 24th Floor
New York, NY 10166
(866) 804-6590
Wealth Mngmt./Financial Plan.

Suzanne Piekarz Massage Therapy
Suzanne Piekarz
156 Circular St. #3
Saratoga Springs, NY 12866
423-5306
www.suzannepiekarzmassage.com
NYS Lic. Massage Ther./Serv. Sara. Cty. over 8 yrs.

**Professional Home Staging by
Let Me Organize You**
Neil Bindelglass
P.O. Box 1036
Saratoga Springs, NY 12866
(914) 466-4585
www.LetMeOrganizeYou.com
Professional Home Staging

S & K Menswear
John Barbieri
Wilton Mall
3065 Rte. 50, Ste. F8
Saratoga Springs, NY 12866
583-0966
Men's Clothing & Tuxedo Rental

Salon Pink
Jodi Mehan
970 Rte. 29
Saratoga Springs, NY 12866
928-7420
www.salonpink.net
Premiere Concierge Hair Salon

Saratoga Bumper Repair
David Greene & Martin Kirkwood
3 Marion Ave.
Saratoga Springs, NY 12866
587-7100 Fax: 587-7100
Plastic Bumper Repair

**Schuylerville Area
Chamber of Commerce**
Mary Lynn Tedder
30 Ferry St.
Schuylerville, NY 12871
695-5268
www.schuylervillechamber.org
Business/Civic Org.

Send Out Cards
Robert Mann
104 Lindal Lane
Gansevoort, NY 12831
792-9260
www.sendoutcards.com/36374
Greeting Cards

NEW MEMBERS CONTINUED

Southern Wine & Spirits

Dan Russell
9 Licardo Lane
Saratoga Springs, NY 12866
376-4012

Spotlight Transport Services, LLC

Roger Moss
18 Division St., Ste. 204
Saratoga Springs, NY 12866
584-1717 Fax: 584-1799
www.stslandstar.com
General Freight LTL and Truckload Trans.

Stark Coding

Mark Stark
9 Cypress Point
Clifton Park, NY 12065
877-8935
Rich Internet Applications

Stat Staff Professionals Inc.

Ted Bayer
331 Ushers Rd.
Ballston Lake, NY 12019
261-1720 Fax: 877-8352
www.statstaffpro.com
Medical Staff Relief

Laurel Stephenson

72 Deer Run Dr.
Ballston Spa, NY 12020
885-1148
Stenographer

topdot mortgage

Glenn Nadel
125 High Street
Saratoga Springs, NY 12866
934-8811 Fax: 580-9843
www.topdot.com
Mortgage Company

Waldron Builders, Inc.

Michael Waldron
4265 State Rte. 50, Ste. #1
Saratoga Springs, NY 12866
587-2433 Fax: 587-2488
www.waldronbuilders.com
Custom Home Builder/Developer

The Wall Street Transcript/Meetmax.com

Carrie Woerner, General Manager
445 Broadway, Ste. A
Saratoga Springs, NY 12866
691-0442 Fax: 691-9700
www.meetmax.com
Online Conf./Evt. Reg. & Plan. Sftwre.

Werksman Marketing, Inc.

Lisa Boyle
73 Court St., Apt. 3
Saratoga Springs, NY 12866
858-9589 Fax: 587-1521
www.jackwerksmanmarketing.com
Commercial/Healthcare/Educa. Furniture

SPRING GOLF DAY

THE SARATOGA COUNTY CHAMBER OF COMMERCE

SPRING GOLF OUTING

Join us for a casual afternoon of golf, networking, and fun.

It's the perfect opportunity to treat your clients or relax with colleagues and friends!

Date: Monday, June 2, 2008
Place: Brookhaven Golf Club
333 Alpine Meadows Road, Porter Corners
Format: Four person scramble
Time: 11:30 a.m. Lunch and putting contest
1:00 p.m. Shot gun start
Price: \$60.00 per person. Foursomes welcome.
Includes green fees, cart and lunch.

Registration Form

SPACE IS LIMITED TO 128 PLAYERS

First Come (And Paid!), First Served

My information:

Name: _____ Hdcp _____

Firm: _____

Phone: _____

Type of Card: MC VISA AMEX DISCOVER

Credit card # _____

Exp. Date: _____ Sec. Code (3# on back) _____

Amount to be charged: _____

Name on Card: _____

Billing Address/Zip: _____

Signature: _____

Other members of my foursome include:

Name: _____ Hdcp _____

Firm: _____

Phone: _____

Name: _____ Hdcp _____

Firm: _____

Phone: _____

Name: _____ Hdcp _____

Firm: _____

Phone: _____

Your payment (in the form of check or credit card) must accompany this form to confirm reservation.

Return this form and payment by May 28, 2008 to:

Saratoga County Chamber of Commerce
28 Clinton Street, Saratoga Springs, NY 12866
Questions? Call Kathleen Lucey at 584.3255

To make a reservation, call 584-3255 or email info@saratoga.org. Payment is required with reservation.

HEALTH INSURANCE

OPEN ENROLLMENT DEADLINE

For Health and Dental Insurance. Applications will be accepted May 1 through May 23 for a July 1 effective date for Chamber members enrolling in or changing health or dental insurance benefits. Rates and plan highlights are available on the Chamber's website at www.saratoga.org. Or contact Susan at the Chamber by phone at 584-3255, ext. 211, or email at srowland@saratoga.org to request additional information and paperwork.

SPOTLIGHTS

SANCTUARY SPA OF SARATOGA SPRINGS, 72 Railroad Place, Saratoga Springs 12866, www.sanctuarysaratoga.com
Sanctuary Spa offers women and men a full menu of treatments that range from the latest in sought-after medical services (Botox, Juvederm, Radiesse, Restylane) in conjunction with skin rejuvenation, cellulite reduction, laser hair removal to traditional services like manicures, facials and massages all in one stunningly designed location. Spoil yourself beautiful.

GURKA'S ORIGINAL BAR ROOMS, 306-5742, www.gurkasbarrooms.com

The concept behind Gurka's Originals is to create one-of-a-kind bar and entertainment rooms in your home to enjoy with family and friends. Gurka's can fully finish basements or just provide the essentials (poker & billiard tables, bar & cafe stools, beer systems) to complete your setup. Visit our website or call Tom for a showroom visit.

THE CREATIVE BLOC, 444 Broadway Suite 203, Saratoga Springs 12866 867-5638,

The Creative Bloc, downtown Saratoga is the premier creative space in Saratoga Springs for independent artists working in all media-from painting and poetry, to creative professionals and entrepreneurs. Offering low cost shared office space, internet, fax. Interested? Call Glenn Allen or stop by.

For information on all Chamber members, go to www.saratoga.org, click on "Business Directory" and search by company name, category or key word. If you'd like your business spotlighted in the newsletter, please e-mail your 50-word profile to jshinaman@saratoga.org, fax to 587.0318 or send to:

*Saratoga County Chamber of Commerce, 28 Clinton St., Saratoga Springs, NY 12866.
Featured members are selected at random from all received.*

BENEFIT OF THE MONTH

HUMAN RESOURCE CONSULTING

HR One offers free confidential advice on all your employment questions regarding unemployment insurance challenges, overtime, disability act requirements, handbooks, performance appraisals, employee training, claims administration, teenage work hours and much more. Call 1-800-457-8829.

MEMBERSHIP BLITZ 2008

People like to buy products and services from people they know and trust. That's why it's so important to build relationships. One way to do that is by getting involved in this year's Chamber membership campaign.

Over 100 Chamber volunteers on six teams are participating in the 2008 Membership Blitz by recruiting new members through May 8. You can refer prospects to the Chamber's online application at www.saratoga.org. To be recognized as their sponsor, have them list your name on the sponsor line of the application. If you recruiting new members during this drive, you will be invited to the Top of the Stretch Breakfast on May 6th and the Finish Line Prize Party on May 8th at the Holiday Inn and will be eligible to win great prizes including 2 round-trip tickets on Southwest Airlines. If you would like to join an official Blitz team, it's not too late. Contact Jeff Shinaman at jshinaman@saratoga.org or 584-3255 ext. 202.

For more information, go to www.saratoga.org, email jshinaman@saratoga.org or call 584-3255.

CONGRATULATIONS

The Business Review announced its 40 under Forty. Congratulations to the following Chamber members: George Amedore, Jr. of **Amedore Homes, Inc.**; Paula Bianchi of **Gilbane Building Company**; Julie Bonacio of **Bonacio Construction**; James Butts of **Frank Adams Jewelers**; Kenneth Countermine of **TD Banknorth**; Robert Gach of **Whiteman Osterman & Hanna**; Robert Hayes of **Wilber National Bank**; Kelsey Kohler of **Center for Economic Growth**; Raymond Melleady of **Capital District Transportation Authority**; Jessica Petraccione of **1st National Bank of Scotia**; Christopher Pitts of **Elevate Cycles**; Christine Powers of **American Red Cross of Northeastern New York**; Curt Solomon of **New York Development Corporation**; Peter Tavares of **Saratoga National Golf Club** and Jeff Yule of **Ronald McDonald House Charities**.

MAY ANNIVERSARIES

Please support your fellow members, who believe in your Chamber's goals.

OVER FORTY-FIVE YEARS

McMahon & Coseo, P.C.
Saratoga Chrysler Jeep Dodge, Inc.

OVER FORTY YEARS

N. Fox Jewelers
Fredrick Gardens Apartments
St. Francis Motel
Top Hill Motel

OVER THIRTY-FIVE YEARS

Good Times Lake View Restaurant
The Post-Star
Upstate Transit of Saratoga, LLC

OVER THIRTY YEARS

Time Warner Cable
WNYT - News Channel 13

OVER TWENTY-FIVE YEARS

American Legion Adirondack Post #70
Ball Metal Container
Best Western Park Inn
Blue Shield of Northeastern New York
Boghosian Bros. Inc.
Brookside Nursery
Chez Pierre
Clothes Horse
DCG Development Co.
De Crescente Distributing Co., Inc.
deJonghe Original Jewelry
Desmond R. DelGiacco M.D.
James B. Dorsey, M.D., F.A.C.S., J.D.
Four Winds - Saratoga
Les Frankel Jewelers Inc.
Galarneau Builders, Inc.
G. Kirk Gleason D.D.S PC
JWB
Lyrical Ballad Bookstore
Christian E. Mathiesen, DMD
McArthur Park-Gateway Gallery
Menges & Curtis Apothecary
Morr-Is-Stored
Morris Ford Mercury, Inc.
The Parting Glass
Pentkowski, Pastore, Freestone
Perkins and Perkins, Attorneys at Law
Powmat Ltd.
Quarters
R & S Auto Repair & Body
Roosevelt Inn & Suites/Spa
Saratoga Bed & Breakfast
The Saratoga Hilton
Saratoga Honda
Saratoga Physical Therapy Assoc.
Saratoga Spring Water Co.
Saratoga Springs History Museum
Mickey Smith & Sons
Specialized Audio-Visual, Inc.
Sunnyside Gardens

OVER TWENTY YEARS

Active Industries
Afsco Fence Supply Co. Inc.
Ambiance Systems
American Red Cross,
Adirondack Saratoga Chapter
Mark A. Bauman, D.D.S.
Bubbles Restaurant, Inc.
The Community Hospice
Kathleen Corbett, Attorney
Peter Coseo, Esq
Crest Care
The Crystal Spa
Electronic Office Products, Inc.
Empire Cleaning
Franklin Community Center, Inc.
Gil's Garage, Inc.
Heritage Construction Timberframes
Jones Ferradino, Attorneys at Law
KeyBank N.A.
Leland Paper Company
Milton Veterinary Hospital
Monahan & Loughlin, Inc.
Northeast Acura

James Snyder, Attorney
Sparks Excavating, Inc.
Streever Agency, Inc.
Richard S. Swantek
T. & T. Water Systems
Unifirst Corporation
Versatile Office & Storage, Inc.
Window Tech Systems, Inc.
Women's Care In OB-GYN, PC

OVER FIFTEEN YEARS

A Better Smile Family Dentistry, P.C.
The Appraisal Company
Atlantic British, Ltd.
Ballston Spa Antique Center, Inc.
Bob's Trees
Boice Hardwoods
Boralex Hydro Operations, Inc.
Brookside Saratoga Co. Historical Society
Brown, Peterson, Craig & Thomas
Cambridge Marketing
Capozzola Law Firm
Carroll/Chille Chiropractic
Celtic Treasures
Cherry Tree Auctions
CMJ, LLP
Corinth Veterinary Clinic
Corporate Benefit Planning
Gary P. Di Cresce Agency
DiNapoli Opticians, Inc.
James E. Doern, Attorney
Domino's Pizza
Double A Provisions
The Eddy House
Steven Esposito, DMD
Exit 17 Range & Mini Golf
Edward Fanning, Painting
First Financial Capital
Forest Cleaners
Furniture Theatre
General Schuyler's Pantry
Caleb George, DDS
Greenfield Village Inn
Helping Hands Preschool
Ianniello, Anderson & Reilly P.C.
Johnson Auto Crushers
Kelleher Realty
Mara King, Roohan Realty
Mark Lawson Antiques
LeCours, Chertok & Yates, LLP
Lifestyles
Locust Grove Motel
The Luther Forest Corp.
McGregor Inn Motel
N.E. Land Survey & Devel.Consultant
New Horizons Landscaping
New York Oncology Hematology, PC
New York State Electric & Gas Corp.
Northway 8 Golf Center
Parade Ground Village
Paychex, Inc.
Peabody's Refinishing
J.C. Prendergast, D.V.M.
The Prevention Council
Rustic Barn Campground, LLC
S-Hair-Atoga Elegance
Saratoga Builders Association
Saratoga Co. Oral & Maxillofacial
Surgery Associates, PLLC
Saratoga Dance, Etc., Inc.
Saratoga Emergency Physicians
The Saratoga Group
Saratoga Land Management Corp.
Saratoga OB/GYN Associates
Saratoga Signature Interiors
Saratoga Smiles
Saratoga Sweets
Saratoga Water Services, Inc.
SCA Tissue
Shirley's Restaurant
Smith-Roberts Homebuilders, Inc.
Sneeringer Monahan Provost
Redgrave Title Agency
Specialty Silicone Products, Inc.
Sperry's

State Farm Insurance
Stock Studios Photography
Tech II Business Services, Inc.
Thompson-Fleming Land Surveyors,PC
Town of Wilton
John B. Turco, D.M.D.
US Food Service
Gilbert VanGuilder & Associates
Village Pizzeria
Bick Wanck M.D. & Associates
Weight Watchers Of The Adirondacks
Wilton Mall At Saratoga
Wilton Mobil Mart
Ronald Winnie, DDS
Yellow Book USA
Zanetti Millwork & Furniture Co.

OVER TEN YEARS

Ablaze Enterprises, Inc.
Patrick A. Agostino/Associate Broker, Realty USA
F.H. Alexander, Inc.
Allerdice Rent-All Inc.
America's Best Inn
Americlean
R. Angrisani & Sons
Barnes Landscaping
Bast Hatfield
Batcheller Mansion Inn
Best Interest Mortgage Corp.
Blue Sky Bicycles
Bobrow Distributing Corp.
W.J. Bokus Industries, Inc.
Barbara Bouchey Asset Mgt., Inc.
Brookside Restorations
Capital Bauer Insurance
Kathie Carswell, Realty USA
Century Health Capital, Inc.
Claims Services, Inc.
Coldwell Banker Prime Properties
Crawford Door & Window Sales
Dave's Painting LLC
Donnellan & Knussman, PLLC
Donnelly Construction Inc.
DRV Auto Sales
Engineering America Co.
FE Saratoga, Inc.
C.L. Ferris & Associates
Fuller & LaFiura, CPAs, P.C.
Future Media
Galway Veterinary Hospital
Mark R. Gates & Sons
Grant Graphics Digital Printing
Jesse Hack, Inc.
Jack Hall Plumbing & Heating, Inc.
Haven Animal Hospital
Hexion Specialty Chemicals, Inc.
Home Funding Finders
Horigan, Horigan, Lombardo & Kelly, PC
Interactive Media Consulting, LLC
J & M Bookkeeping
LCS&Z, LLP
Roger H. Locks, C.P.A.
Logical Net Corporation
Longfellows Inn & Restaurant
Maestro's Restaurant
Malta Diner
Jeffrey M. Many, C.P.A.
Maxwell Property Management, LLC
Modern Electric LLC
The Moore Insurance Agency, Inc.
Moreau Assoc.
Don E. Morrissey, Excavating
North East Fire Protection Sys,Inc.
Northwestern Mutual Financial Network
One Caroline St Jazz & Blues Bistro
Orsini Electric
The Pike Company, Inc.
Pioneer Bank
Pioneer Hills Golf Course
Powell Decorating
Precision Glass & Aluminum, Inc.
Premiere Transportation Group
Rain Or Shine Tent Co.
RDR Audio Productions
RedHedz Design

Rider's Crossing, LLC
The Ripe Tomato
Rubin Dialysis Center
Safety Transportation Services Inc.
Saratoga Arms
Saratoga Spa Golf Course
Service Wine & Liquor Distributors
Sheltertherm Builders, LLC
Something Bleu Bridal
Southern Adirondack Independent Living
Stone Industries, LLC
Tabner, Ryan and Keniry, LLP
TD Banknorth Insurance Agency, Inc.
Teams On Purpose
Total Electrical Contracting & Serv
Townsend Excavation, Inc.
United Iroquois Shared Services, Inc.
C.W. Whalen & Sons
Seth W. Wharton, MD
Whittemore, Downen & Ricciardelli, LLP

OVER FIVE YEARS

AAA Storage
Ace Homes Inc.
ADF Interiors, Inc.
Adirondack Ad Specialties
Adirondack Glass Company, Inc.
Adirondack Life
Adirondack Self Storage, Inc.
Adventure Bound Camping Resorts - Deer Run
Vicki Aldrich, Weichert Realtors, NE Group
All Points Land Survey, PLLC
Allerdice Glass & Mirror
Alpin Haus RV & Marine of Saratoga
Ameriprise Financial Services, Inc.
Michele L. Anderson, LLC
APICS - Albany Capital District Chapter
Armstrong Appraisals, LLC
Arsenal Business and Technology Partnership
Ashville Game Farm & Exotic Zoo
Axiom Realty Management, LLC
Barton & Loguidice, PC
Behan Communications, Inc.
Benson's Pet Shop
Beverly's
Big Brothers Big Sisters of the Capital Region
Bigelow's Cabinet Shop
Bliss Properties of NY, Inc.
Boy Scouts of America - Twin Rivers Council
Bread Loaf Corporation
Brigar X-press Solutions, Inc.
Broadway Salon
Bropak Inc.
Bruce - Lawrence Painting Co., Inc.
Robert F. Buchalski, Realty USA
Building Performance Institute
The Bullpen
Burnham Polymeric, Inc.
Capitaland Glass
Capitol Equipment, Inc.
CASmith, LLC
Catherine's In The Park
CBM Fabrications, Inc.
Central NY Electrical Contractors, Inc.
The Century House, a Clarion Hotel
Circular Manor
CK Sales, Inc.
Clean2o Touchfree Carwash
Clemente Latham Concrete - A Div. of Callanan
Industries, Inc.
Cliff's Country Inn
D.A. Collins Construction Co., Inc.
Comfort Suites
The Community Preservation Corp.
Compliments to the Chef
County Waste & Recycling Service, Inc.
Courtyard by Marriott - Saratoga Springs
James Cox, Attorney
CRDN Properties
CS Arch
The Dalton Law Firm
DeMaria Financial, LLC
Design Network

MAY ANNIVERSARIES CONTINUED

Diamond Ridge, Inc.
 Digital Imaging Technologies, LLC
 Dine Restaurant, LLC
 Dode's Discount Trophies
 Double H Hole in the Woods Ranch
 DR Group
 Dunham's Bay Sea Ray
 Ellis Bros.
 Empire Health Advisors
 Empire Site Company, Inc.
 Eugenio's Cafe Gelato
 The Fairways of Halfmoon, LLC
 Family Vision Care Center
 Stephanie Ferradino, Attorney
 Fierro's Pizza
 1st Advantage Dental
 First Guarantee Mortgage, LLC
 Five Oak Farm
 Nancy Flint-Budde, CFP
 Flooring Warehouse, LLC
 The Fun Spot
 Peter J. Gailor Landscaping & Excavating, Inc.
 Law Office of Michael I. Getz, Esq.
 Girvin & Ferlazzo, P.C.
 Golf World
 GolfKnicks.com
 Granite & Marble Works, Inc.
 Hanahan Family Dairy, LLC
 Hannaford - Clifton Park
 Harbrook Fine Windows and Doors
 Harris Beach PLLC
 Hawk Drilling Co., Inc.
 Hayes Paving, Inc.
 Heslin Rothenberg Farley & Mesiti P.C.
 Aldis Higgins, Weichert Realtors
 Holistic Healing Arts of Saratoga
 Home Improvement Gallery, Inc.
 Hometown Mortgage Corp.
 Hudson River Community Credit Union
 Huff 'N Puff
 ICOM
 Information Works, Inc.
 Janitronics, Inc.
 Karp, Ackerman, Skabowski & Hogan, CPA's, PC
 Kilakwa Associates, LLC
 Kimberly Smith Company
 Lake Ridge Restaurant
 Lake Side Cider Mill Farm
 Lender Consulting Services (LCS)
 Macaran Printed Products
 Mannix Marketing
 The Mansion of Saratoga
 Maple Tree Family Practice
 U.W. Marx, Inc.
 Maximum Security Products Corp.
 MC Environmental Services, Inc.
 McDonald's of Ballston Spa
 Assemblyman Roy McDonald
 McPhillips Insurance
 Meyers & Meyers
 The Mill, LLC
 Mondragon McGrinder Medical Assoc. PLLC
 Moongate Antiques
 Mountain Media
 Music Man Entertainment, Inc.
 N.B.E. Television and Design
 Connie Natale, Realty USA
 Navy Federal Credit Union
 NBT Bank N.A.
 Newmeadow Saratoga School
 NewWard Development, LLC
 Nissan of Saratoga
 North Country Sports Medicine, P.L.L.C.
 Northeast Parent & Child Society
 Northway & Van Rensselaer (NVR) Title Agency, Inc.
 NY Preferred Brokerage, Inc.
 John O'Connor, Realty USA
 Old Saratoga Motor Inn
 Olde Saratoga Home & Garden
 Shawn Corp
 P & H Popcorn, Inc.
 Park Pools
 Pennysaver/Moneysaver
 Performance Imaging GRP, Inc.
 Phillips Lytle LLP
 Pole Valley Players Club
 John Popielarski, DDS
 Precision Valve & Automation, Inc.

ProLine Mortgage Corporation
 Quick Response Restoration, Inc.
 Realty USA - Scott Varley
 Racing City Realty
 Re/Max Park Place
 Reynolds & Miller, CPA's
 Right Mortgage
 Robison & Smith
 S & S Food Broker, Inc.
 Saratoga Art
 Saratoga Autobody Supply
 Saratoga Boat Works
 Saratoga Debut Hair Design
 Saratoga Equine Veterinary Service, P.C.
 Saratoga Garlic, LLC
 Saratoga Heritage Apartments, LLC
 Saratoga Mini-Golf
 Saratoga Restaurant Equipment Sales
 Saratoga Springs Democratic Committee
 Saratoga Wine Exchange
 SARCOM Land Development
 Miriam Green Scarborough
 Seeley Office Systems
 Shaw Fuel Oil & Kero
 Siravo Homes
 Skip's Electric
 Greg Slywka, D.C.
 South Street Market
 Springs Caterers, Inc.
 St. Peter's Hospital
 The Stadium Cafe
 Sterile Technologies, Inc.
 Town of Stillwater
 Roberta Stock Bookkeeping
 Sweetheart's Dolls
 Tech Valley Communications
 Terrace Homebuilders
 Time Warner Telecom
 Towne Construction & Paving
 Trevett Group
 United Mobile Homes, Inc.
 Upstate Priority Insurance Agency, LLC
 V.L.G. Real Estate Developers
 Vision Quest - Holistic Counseling Center
 Walsh & Walsh, LLP
 Craig Walton, DDS
 WeatherGuard Roofing
 Wells Fargo Home Mortgage
 Whispering Pines Campsites & RV Park
 The Wilber Corporation
 The Wine Bar, Ltd
 Wolf Printing & Graphics
 Wurtmann Advertising
 Young, Sommer, Ward, Ritzenberg, Baker & Moore

OVER ONE YEAR

A & K Title Agency
 A-1 Power Washing Services
 Adirondack 2-Way Radio, Inc.
 Adirondack Extreme Adventure Course LLC
 Adirondack Mobile Shredding
 Adirondack Neurology Associates, P.C.
 Adirondack P & M Inc.
 Advance Energy Technologies
 Advanced Electronic Technologies, LLC
 The Affinity Group, LLC
 Affordable Modular Homes, Inc.
 AKA Interiors, LLC
 Allstate Insurance
 Alltek Energy Systems, Inc.
 AMC Pest Control
 Anastos Media Group Inc.
 Neal Andrews RN, BSN
 Arbonne International
 Aromabird Bath & Body
 Augie's Family Style Italian Restaurant
 Banfield, The Pet Hospital
 Barrymore's Wine & Spirits
 Bartender Ball
 Battenkill Valley Outdoors
 BBL Construction Services
 Belisama Bodyworks
 Michael Berkal, Licensed Massage Therapist
 Berkshire Brochure Display
 Maria Billis Designs
 BNI Wednesday Saratoga Springs Chapter
 Julie Bonacio, Roohan Realty
 Broadway Title Agency
 Brooks Bay Country Store

Brownell Electric Corp.
 Cahill/Wink, LLP
 Capitol Group
 CGM Tile & Stone, Inc.
 Champlain Stone, Ltd.
 Cherry Tree Investment
 Circus Cafe
 Classe Catering, Ltd.
 Harold R. Clune, Inc.
 Coates Field Service, Inc.
 Colburn National Foundation
 The Colden Company
 Colin Taylor Enterprises
 ComDoc Inc.
 Congregation Beth Shalom
 Consumer Pak
 Corepay, Inc.
 Creative Sparks/Balloonatics
 Kimberly Crocetta, Snyder, Kiley,
 Toohey, Corbett & Cox, LLP
 CRWireless / AT & T
 Custom Creations Interior Design
 Dale Carnegie Training
 Davidson Bros. Restaurant & Brewery
 Paul Davis Restoration and Remodeling
 Deck Crafters, Inc.
 Derby Tours
 Distributed Applications Technologies, LLC
 Terry Dobson, Miranda Real Estate Group
 Dozer's Bar & Grill
 Marni Ebersole, Coldwell Banker Prime Properties
 Elevate Cycles
 Ellms Family Farm
 Emerich Sales & Service
 Empire Exhibits
 Empire State Youth Orchestra
 Esperance Health & Wellness
 The Etiquette School of New York in Saratoga Springs
 The Event Planner
 Ever After
 Excellent Wedding Options
 Excelsior Title, LLC
 Fillpoint
 Fior D'Italia Pasta & Cheese
 1st Advantage Dental
 First Rate Funding
 Kimberly Fisk and Associates
 David A. Flanders Surveying & Site Consultant, PLLC
 Forno Bistro
 Fox 23 WXXA-TV
 Froland Transportation, Inc.
 The Georgian
 Gilbane Building Company
 Gilda's Club
 Girls Incorporated of the Greater Capital Region
 The Giving Circle, Inc.
 Glens Falls Country Club
 Global Fitness
 GMB Engineers & Planners, Inc.
 Granger Foley Associates
 Grasshopper Gardens, Inc.
 Great Bay Restaurant
 Greenfield Manufacturing Inc.
 Greenfield Press
 Grennon Project Services
 Greno Industries, Inc.
 HAVE, Inc.
 Hedley & Co., PLLC
 Hill & Markes, Inc.
 Hilton Garden Inn Albany Airport
 Holiday Inn Express-Clifton Park
 Homewood Suites by Hilton - Albany
 Hungry Spot Cafe, Inc.
 I-C-U Optical Studio LLC Designer Sunglasses
 Ivins Computer Consulting
 Kodiak Construction, Inc.
 La Salle Institute
 Lansing Engineering, PC
 LaRue Enterprises
 Las Mariposas Language Center & Mango Tree Imports
 The Lawn Guy, Landscape Management
 LeChase Construction Services, LLC
 Legacy Timber Frames
 Leonard Design
 Liberty Bell Cheesesteak, Ltd.
 Living Waters Church of God of Glens Falls
 Mahoney Alarms
 Manning & Napier Advisors, Inc.
 Marco Polo Holding & Trading Co., Inc.

MasterGrafix
 William M. McClune, D.C. P.C.
 Mechanicville Family Health Center
 Medical Edge Legal Nurse Consulting
 Meme's Florist & Gifts
 Memory Lane Ice Cream Cafe, Inc.
 Mercury Web Solutions
 Moe's Southwest Grill
 Mouzon House
 My Way Cafe
 NABCEP
 New York Central Mutual
 NHPlay.com, Inc.
 North Country Janitorial, Inc.
 North-East Machine, Inc.
 Northeast Construction & Repair
 OMI Communications Group, LLC
 Oncall Plumbing & Heating, LLC
 One Roof, 58 Henry Street, Inc.
 P.A.S.F.M.C., Inc.
 Palace Theatre
 Panarama Design
 Paper Dolls of Saratoga
 PeopleAnswers America, LLC
 Pheasant Ridge Hunting Preserve
 PMA Insurance Group
 Preferred Mutual Insurance Company
 Queensbury Tile & Spas
 Renewable Power Systems
 Residence Inn by Marriott - Saratoga Springs
 Roberts Enterprises
 Rovetto Design Group
 Harriet Rubenstein, One Roof, Holistic Health Center
 Sacandaga Outdoor Center
 Sam's Club
 Sanctuary Spa of Saratoga Springs
 Saratoga County Democratic Committee
 Saratoga Offers Aid & Relief SOAR
 Saratoga Stress Reduction Program
 Saratoga Vitreo-Retinal Ophthalmology, PLLC
 Saratoga Wedding Chapel
 Schuyler Farms
 Schwans Home Service
 L.C. Seymour, Bookkeeping Service
 Sign Perfect
 Sloppy Kisses
 Solark
 Soroptimist International of Saratoga County
 David H. Spingarn, D.O.
 Spotlight Newspapers, LLC
 Spring Street Deli
 Springwater Lodging
 State Farm Insurance
 Gary Stine Consulting
 Strategic Investment Advisors, Inc.
 Success Magazine, Ltd.
 Jean Taylor, Education
 William Taylor, Re/Max Park Place
 Technical Building Services, Inc.
 3N Document Destruction, Inc.
 Turbo Parts, LLC
 Tuxego
 U.S. Materials Handling Corp.
 Union Coachworks
 Judith Van Patten
 Vermont Timber Frames
 Village Smithe
 The Vista at Van Patten Golf Club
 Vollmer Associates LLP
 Waldron Catering, LLC
 Walton's Sports Shop
 Leslie Warner-Rafaniello
 Waterwheel Village, Ltd.
 Michael Weaver Drywall Specialists, Inc.
 Whip's Pool Service
 The Whistling Kettle, Inc.
 Wild Thyme Whole Food and Tea Co.
 Maryanne Younsi Consulting