

when you want answers

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businesses, residents and travelers - everything for saratoga county

DECEMBER 2010

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## County Tourism

Recently, the Saratoga County Board of Supervisors approved a resolution naming the Saratoga County Chamber of Commerce as the TPA (Tourism Promotion Agency) on behalf of Saratoga County. In addition, the resolution authorized the Chamber to apply for I Love New York tourism grant money on behalf of the County. These funds provide support for purchasing advertising via media outlets in key visitor markets such as New York, New Jersey and Massachusetts, and for producing the Saratoga County Travel Guide. We thank the Saratoga County Board of Supervisors for their continuing support of tourism promotion, a critical component of the Saratoga County economy, and for their partnership in tourism promotional efforts.

## Contact Us

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Email Marketing  
**Bianka Krueger**  
Database Updates  
**Bridget Devaney**  
Event Registrations  
**Greg Dixon**  
Tourism  
**Jeff Shinaman**  
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**Kathleen Lucey**  
Chamber Events  
**Linda Page**  
Community Calendar  
**Linda Toohey**  
Leadership Saratoga  
**Sheila Whinnery**  
Insurance Questions  
**Susan Rowland**  
Health Insurance  
**Terri Tommell**  
Billing Questions  
**Todd Shimkus**  
Advocacy Updates



28 Clinton Street, 2nd Floor  
Saratoga Springs, NY 12866  
info@saratoga.org, 584-3255

## 2011 Board of Directors

The 2011 Board of Directors for the Chamber was recently approved. The members are:

Angelo Calbone, Saratoga Hospital,  
2011 Chair

Dennis Albright, T-Shirt Graphics

Vicki Aldrich, Weichert Realty  
Northeast Group

Linda Ambrosino, G. Willikers

Bruce Boghosian, Boghosian Brothers, Inc.

Dan Collins, DA Collins

Gary Ferguson, Saratoga National Bank

Susan Halstead, Family Vision Care Center

Chris Harmon, West Side Stadium Café

Steve Heidorn, Broadway Title Agency

Kevin Johnson, New York Long Term  
Care Brokers

Patricia Mangino, Mangino Buick

Mike Munter, Munter Enterprises

Ian Murray, Brookside Nursery

Mike O'Sullivan, The Saratogian

Mark Pepin, Time Warner Cable  
Business Class

Susan Slovic, Ballston Spa National Bank

Steve Springer, Atlantic British Limited

Stephen von Schenk,

Adirondack Trust Company

Marcia White,

Saratoga Performing Arts Center

### New Board Members for 2011:

Travis Bullard, GlobalFoundries

Dan Frankowski, Quad Graphics, Inc.

Matt Jones, Jones Ferradino,

Attorneys at Law

Valerie Muratori, Saratoga Bridges

## Hiking and Biking in the County

Several ribbon cuttings have happened recently opening various new hiking and biking trails in Saratoga County. The first was a ribbon cutting for the new Zim Smith Trail which runs into Ballston Spa and is 9 miles long as well as the opening of the Spring Run Trail in Saratoga Springs. In addition, the Chamber was recently represented at a meeting of a task force working to extend the Railroad Run Trail across Route 50 to connect with trails in the Spa State Park. In a recent article in The Saratogian, Todd Shimkus, Saratoga County Chamber of Commerce president, said during his recent participation in the Malta BPA 5K Road Race, he noticed several teams from companies in the Luther Forest Technology Park. "These types of companies value these hiking and biking trails. There are communities across the U.S., in fact, that have actually decided hiking and biking trails are a part of economic development."

## DECEMBER ANNIVERSARIES

### OVER FORTY YEARS

Mullen Wheaton Moving, Storage & Logistics Company, Inc.

### OVER TWENTY FIVE YEARS

John J. Cromie, Attorney  
The Humor Project, Inc.  
Myrtle Street Obstetrics & Gynecology, PC  
Roma Food Imports  
Saratoga Springs City Center  
Washington-Saratoga-Warren-Hamilton-Essex BOCES

### OVER TWENTY YEARS

Adirondack Advanced Chiropractic  
Ballston Spa Central School District  
Bayou Cafe  
Sharon Byrne, Inc.  
Cadmus Interactive Systems, Inc.  
Greater Grace Community Church  
Marvin & Company, P.C.

### OVER FIFTEEN YEARS

Accent Commercial Furniture Inc.  
AM&J Digital, Inc.  
Aztech Technologies, Inc.  
Ben & Jerry's Of Saratoga  
Capital Construction  
The Children's Museum At Saratoga  
Command Security Corp.  
Mitch Frasier Entertainment

Paul Garnsey & Son, Inc.  
9 Maple Avenue  
Olsen Associates  
James P. Reynolds, DDS, PLLC

### OVER TEN YEARS

Automated Cash Technologies  
Behan Planning and Design  
Business Automation Services, Inc.  
CB Richard Ellis - Albany, NY  
Cozy Cottages  
Feigenbaum Cleaners, Inc.  
John P. Franck, Cert. Public Acct.  
Frost Hurff Architects  
HAPPY Software, Inc.  
HSBC Mortgage Corporation (USA)  
Outer Zone  
Saratoga P.L.A.N.  
Sisson Heating & Cooling Co, Inc.  
Spa City Spa  
Sparkle, Glisten & Shine, Inc.  
Thorn, Gershon, Tymann & Bonanni LLP  
We Build Pages  
Vicki K. Wolfe

### OVER FIVE YEARS

H. Rick Albertson Dressage  
The Ayco Company, L.P.  
Ballston Area Community Center  
ES11, LLC  
Farm Family Insurance Company

Imagine That Marketing & Communications  
LocalEdge  
Merle Norman Cosmetics  
Otech Corporation  
Nick Paravalos  
Raymond James Financial Services, LLC  
John P. Roche Associate, Inc.  
Rose & Kiernan, Inc.  
Lee H. Schechter, D.V.M.  
Schmidt Management, L.L.C.  
Schuyler Pond  
T & E Associates, Inc.  
Karen Weltman, PhD  
Wild Birds Unlimited

### OVER ONE YEAR

Adirondack Museum  
Adirondack Spray Foam, Inc.  
Affiliated Computer Services, Inc.  
Arts Center on the Hudson  
Best Tile Distributors, Inc.  
Bohler Engineering, P.C.  
Collaborations Advertising & Marketing  
Demand Marketing  
Steven Ellwanger, CPA, PLLC  
Empire Building Products  
Frank Garrison  
Getty Gas

Happy Hound Pet Sitting Service, LLC  
Home Energy Advisors, LLC  
K & D Laundry Equipment, LLC  
Lockwood Landscape Designs  
M2 Communications  
Magee Scientific Corp.  
Malika International Gift Shop  
Maswick Music  
McCombie Construction  
McDonald Public Relations  
McFarland-Johnson, Inc.  
Miller Mechanical Services, Inc.  
National Business Equipment & Supply  
Northeast Shuttle Service, Inc.  
Northway Tax Services, Inc.  
Options With Learning, LLC  
Pardon Design, Inc.  
Quality Foreign Car Care  
RFC Services  
Rifenbary Training & Development  
Rob Spring Photography  
Saratogarenter.com  
State Farm Insurance - Michael & Murphy Agency  
Thorofan  
Tyll & LaVigne Incorporated  
J.F. Valder & Son, Inc.  
Waggs and Woofs, LLC  
West Point Thoroughbreds, Inc.

## JANUARY HEADS UP

January 4, Tuesday, 5:00 - 7:00 pm  
Young Professionals Network

January 11, Tuesday, 9:0 - 10:00 am  
Women's Business Group

January 20, Thursday, 7:30 - 9:00 am  
Third Thursday Breakfast

January 27, Thursday, 6:00 - 9:30 pm  
93rd Annual Dinner

Hundreds of small business customers have received more than \$3.6 million in energy efficiency incentives.

Today, hundreds of local businesses are enjoying the benefits of energy-efficient operations thanks to National Grid's Upstate New York Small Business Program. Creating an energy-efficient workplace reduces the cost of running a business and helps save energy for the entire community.

Put the power of National Grid's Upstate New York Small Business Program to work for you. Do it for your bottom line. Do it for your community. To schedule your no-cost, no-obligation energy evaluation, call 1-800-332-3333 or visit [www.powerofaction.com/UNYsaveenergy](http://www.powerofaction.com/UNYsaveenergy), to learn how our Small Business Program has benefited companies throughout Upstate New York.



# DECEMBER CHAMBER EVENTS

7

## YOUNG PROFESSIONALS NETWORK

Tuesday  
5:00 - 7:00 pm  
Seven Horse Pub  
43 Phila Street  
Saratoga Springs

Holiday Mixer

Come and celebrate and network in a great new Saratoga venue. The Seven Horse Pub opened over the summer. They will host the YPN's holiday mixer on their second floor group space. Cost is \$10 and includes appetizers and drink specials. Reservations are appreciated.

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## WOMEN'S BUSINESS GROUP

Wednesday  
5:00 - 7:00 pm  
Gideon Putnam Resort -  
Portico  
Saratoga Spa State Park  
Saratoga Springs

Holiday Mixer

This is an opportunity to connect with each other and celebrate the holiday season. As regular monthly events include a speaker and a program, this networking event provides time for the opposite, ourselves as the program. This event is open to ALL women members of the Chamber so bring a friend! Reservations are appreciated. Cost is \$10 and includes appetizers and drink specials.

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## MEMBER HOLIDAY MIXER

Thursday  
5:00 - 8:00  
Saratoga Springs City  
Center  
522 Broadway  
Saratoga Springs

Holiday Mixer and a  
preview of the new City  
Center Expansion

This is the most popular Chamber Mixer of the year and this year is unlike any other! The holiday mixer, hosted by the City Center, is also the unveiling of the new addition and remodeling that has taken place. The mixer is sponsored by MLB Construction and Turner Construction and catered by the Holiday Inn. Extended hours allows for attendees to explore the new additions to the building. Reservations by December 14th are appreciated. Thanks to the Salvation Army for providing coat check.



To make a reservation, please contact the Chamber offices, 584-3255 or register online, [www.saratoga.org](http://www.saratoga.org).

## Women's Winter Weekends

January 7/8 • February 4/5 • March 4/5

Facials • Massage • Pedicures • Fabulous Shopping and Dining  
• Live Music and Dancing at Vapor • Hot Breakfast  
• Spacious Suites • Shuttle Service • Whirlpool • Wine



For details contact Leslie Forbert Miller  
886-0656 or [Leslie.Miller@Marriott.com](mailto:Leslie.Miller@Marriott.com)

Grab Your Girlfriends and  
Treat Yourselves!

at Residence Inn by Marriott Saratoga Springs

## New Members

A & E Lawn Sprinkler, Ltd.  
 Tammy Ceroalo  
 1021 Baker Rd.  
 Ballston Spa, NY 12020  
 363-0320 FAX: 363-0359  
<http://www.aesprinkler.com>  
 Installation/Service of Lawn Sprinklers

A Neat Freak  
 Lisa Middleton  
 140 Lincoln Ave., 32B  
 Saratoga Springs, NY 12866  
 859-9661  
[imaneatfreak@gmail.com](mailto:imaneatfreak@gmail.com)  
<http://www.homeorganizerofsaratoga.com>  
 Home Organization Specialists /  
 Decluttering

Cathy Allis  
 124 Lincoln Ave. #1  
 Saratoga Springs, NY 12866  
 928-8444  
[cathy.allis@gmail.com](mailto:cathy.allis@gmail.com)  
 Custom & Freelance Crossword  
 Writing

Angelina's Indoor/Outdoor Cleaning  
 Angie Anderson  
 P.O. Box 2424  
 Ballston Spa, NY 12020  
 899-5362 FAX: 899-5362  
[angelinaa@nycap.rr.com](mailto:angelinaa@nycap.rr.com)  
 Residential & Commercial Cleaning

AUSA Capital District of NY Chapter  
 Nick Laiacona  
 282 Federal Hill Road  
 Bolton Landing, NY 12814  
 644-3559  
[nlaiacona@camber.com](mailto:nlaiacona@camber.com)  
<http://www.ausacny.com>  
 Assn. of the United States Army  
 (AUSA)

B & G Foodservice Equipment  
 Joseph Hahn  
 60 Commerce Ave.  
 Albany, NY 12206  
 491-3267 FAX: 482-2112  
[jhahn.82@hotmail.com](mailto:jhahn.82@hotmail.com)  
 Restaurant/Institution  
 Equip.&Supplies

Best Home Furnishings  
 Christopher DeMarco  
 6 Hunters Run  
 Ballston Lake, NY 12019  
 899-8084 FAX: 899-8085  
 Home Furnishing Sales  
 Representative

Carta Bella  
 Joanne Barry  
 7 Dutch Meadow Lane  
 Rexford, NY 12148  
 253-7208 FAX: 280-4057  
[sales@cartabelladesign.com](mailto:sales@cartabelladesign.com)  
<http://www.carabelladesign.com>  
 Custom Invitations / Announcements  
 & Printing

Cole's Spa Body Works  
 John Cole  
 2026 Doubleday Ave.  
 Ballston Spa, NY 12020  
 885-1338 FAX: 885-8920  
[john@c4ofcolonie.com](mailto:john@c4ofcolonie.com)  
<http://www.spabodyworks.com>  
 Auto Repair & Light Mechanical

Colortyme Rentals  
 Thomas Glogowski  
 Mount Royal Plaza  
 959 State Route 9  
 Queensbury, NY 12804  
 798-0990 FAX: 798-0997  
[tglogowski@nycap.rr.com](mailto:tglogowski@nycap.rr.com)  
<http://www.colortyme.com>  
 Sales & Lease of Furn./Appliances &  
 Electronics

Common Thread Saratoga  
 Ashley Gardner  
 55 Beekman Street  
 Saratoga Springs, NY 12866  
 583-2583 FAX: 583-2548  
[ashley397@gmail.com](mailto:ashley397@gmail.com)  
<http://www.commonthreadsaratoga.com>  
 Knitting and Fiber Arts Store

Congress Park Capital, LLC  
 Eric Brodwin  
 12 Stratton St.  
 Saratoga Springs, NY 12866  
 583-8050 FAX: 691-8086

E - BizDocs  
 Sarah Simson  
 85 Broadway  
 Menands, NY 12204  
 456-1011  
[ssimson@e-bizdocs.com](mailto:ssimson@e-bizdocs.com)  
<http://www.e-bizdocs.com>  
 Electronic Document Service Provider

English Connection, Div. of  
 CONNECT Intl. Corp.  
 Joanne Kubricky  
 77 Railroad Place  
 Saratoga Springs, NY 12866  
 581-1478 FAX: 581-1479  
[director@englishconnection.com](mailto:director@englishconnection.com)  
<http://www.englishconnection.com>  
 English as a Second Language

Garden Buffet at Saratoga Gaming &  
 Raceway  
 342 Jefferson St.  
 Saratoga Springs, NY 12866  
 581-5707  
<http://www.saratogagaming.com/Dining/Garden-Buffer.aspx>

H2Pump LLC  
 Jill Wager  
 11 Northway Lane North  
 Latham, NY 12110  
 783-2241  
<http://www.h2pumpllc.com>  
 Provides Industrial Hydrogen  
 Recycling Solutions

Hidden Gardens Inc.  
 Kevin Smith  
 35 Maple Ave.  
 Saratoga Springs, NY 12866  
 583-3335 FAX: 583-3335  
[kds1063@yahoo.com](mailto:kds1063@yahoo.com)  
 Full Service High End Florist and  
 Antique Shop

Interiors by G Hunter  
 Gary Kidney  
 1514 Sage Ave.  
 Troy, NY 12180  
 892-7704  
<http://www.interiorsbyhunter.com>  
 Estate Sale Liquidations &  
 Downsizing Services

Jostens  
 Matthew Oberkrieser  
 26F Congress St.  
 Saratoga Springs, NY 12866  
 581-1468 FAX: 490-6443  
[matt.oberkrieser@jostens.com](mailto:matt.oberkrieser@jostens.com)  
 High School Class Rings/Regalia/  
 Grad Products

Lance Plumbing  
 Roy Lance  
 363 County Route 68  
 Saratoga Springs, NY 12866  
 365-5649 FAX: 295-7165  
[royal@nycap.rr.com](mailto:royal@nycap.rr.com)  
<http://www.lanceplumbing.com>  
 Residential & Comm. Plumbing

Law Office of Brendan Chudy PLLC  
 Brendan Chudy  
 358 Broadway, Suite 307  
 Saratoga Springs, NY 12866  
 527-3145 FAX: 587-0338  
[bchudy@chudylaw.com](mailto:bchudy@chudylaw.com)  
 Business Law Firm

Literacy New York Greater Capital  
 Region  
 Robert Stevens  
 Saratoga Springs Public Library  
 49 Henry St.  
 Saratoga Springs, NY 12866  
 452-3382 FAX: 452-3384  
[rstevens@literacynycap.org](mailto:rstevens@literacynycap.org)  
<http://www.literacynycap.org>  
 Adult Literacy Services

Mary Kay Cosmetics  
 Jackie Bennett  
 78 Forts Ferry Rd.  
 Latham, NY 12110  
 423-5948  
[jbennett12189@marykay.com](mailto:jbennett12189@marykay.com)  
<http://www.marykay.com/jbennett12189>  
 Personalized Srvc. For All Skin/  
 Beauty Needs

North Country Flowers  
 Mary Ann Fowler  
 94 Main St.  
 Greenwich, NY 12834  
 692-8462  
[contactus@northcountryflowers.com](mailto:contactus@northcountryflowers.com)  
<http://www.northcountryflowers.com>  
 Creative Flowers, Unusual Gifts

Paper Dolls of Saratoga  
 Sarah Keefe  
 80 Henry St.  
 Saratoga Springs, NY 12866  
 583-4084 FAX: 274-0164  
<http://www.paperdollsofsaratoga.com>  
 Stationery, Invitations,  
 Announcements and Gifts

Pipits of Saratoga  
 L. Jeanne Van Patten  
 6 Franklin Square, Ste. E  
 Saratoga Springs, NY 12866  
 306-4537 FAX: 306-4538  
 Boutique filled with beautiful items for  
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Prospect Lending  
 Kurt Endres  
 12 Century Hill Dr.  
 Latham, NY 12110  
 218-5403  
[kurt.endres@prospectmtg.com](mailto:kurt.endres@prospectmtg.com)  
<http://www.myprospectmortgage.com>  
 Residential Mortgage Bankers

The Pyramid of Potential  
 Patricia Blackburn, OTR  
 137 S. Greenfield Rd.  
 Greenfield Center, NY 12833  
 488-2203 FAX: (315) 866-8531  
<http://www.gentle-wellness.com>  
 Manual Therapy-Alternative to Drugs  
 & Surgery

Re-Play Sports  
 Tony Hobson  
 Mount Royal Plaza  
 959 Route 9  
 Queensbury, NY 12804  
 793-6427 FAX: 793-6427  
[re-playsports@hotmail.com](mailto:re-playsports@hotmail.com)  
 New/Pre-Loved Equipment

RetireCo  
 Clint Sheer  
 P.O. Box 357  
 Saratoga Springs, NY 12866  
 321-3708  
 Specialize in Realizing Retirement  
 Goals

Saratoga Bootcamp  
 Heather LaFountain  
 37 Southwest Pass  
 Greenfield Center, NY 12833  
 429-1928  
[saratogabootcamp1@gmail.com](mailto:saratogabootcamp1@gmail.com)  
<http://www.saratogabootcamp.net>  
 Indoor / Outdoor Fitness Training Men  
 and Women

## New Members

Scotia-Glenville Family Medicine, PC  
John Pezzulo, DO  
112 Charlton Rd.  
Ballston Lake, NY 12019  
399-7723 FAX: 399-6428  
jpezzulo@sgfmny.com  
Office Based Family Medicine  
Practice

TM's Bookkeeping Service  
Tamarra Mitchell  
38 Pinewood Rd.  
Queensbury, NY 12804  
791-5232  
tamarramitchell@gmail.com  
Quickbooks Pro Advisor &  
Bookkeeper

Maureen Werther  
Prudential Manor Realty  
376 Broadway  
Saratoga Springs, NY 12866  
584-0060  
mwerther@prudentialmanor.com  
http://www.prudentialmanor.com  
Real Estate Sales

The World Spa  
Renata Grec  
376 Broadway, Suite L1  
Saratoga Springs, NY 12866  
587-3626 FAX: 587-3626  
renatagm@yahoo.com  
http://www.theworldspabyrenata.com  
Massage, Body Wraps, Spa

Stephen M. Sherokey, LMHC  
Steve Sherokey  
1 Jones Rd.  
Saratoga Springs, NY 12866  
587-9830

Union Gables  
Tom Fox  
55 Union Ave.  
Saratoga Springs, NY 12866  
584-1558 FAX: 583-0649  
stay@uniongables.com

Wesley Evergreen Adult Day Services  
Laurie Shilling  
357 Milton Ave.  
Ballston Spa, NY 12020  
691-1443  
lglogow@wesleyhealth.com  
Supervised Social Adult Day Services

Thoroughbred Retirement Foundation  
Diana Pikulski  
P.O. Box 3387, 178 Elm St.  
Saratoga Springs, NY 12866  
226-0028 FAX: 226-0699  
info@trfinc.org  
http://www.trfinc.org

Vaughn Vision  
Chad Vaughn  
170 South Broadway  
Saratoga Springs, NY 12866  
306-5290  
http://www.vaughnvision.com  
Comprehensive Exams/Contacts/  
Fashionable Eyewear

## Explore China

October 14 - 22, 2011



Beijing • Shanghai • Suzhou • Hangzhou

An orientation was held at the Chamber Offices on November 4th. Additional orientations will be held for those that are interested. This all inclusive, 9 day trip combines cultural sites and business education. Cost is \$2,200. Please call the Chamber for more information or to have a travel packet sent to you.

## LUNCH WITH...



**Join us!** Complete details at  
[SoroptimistSaratoga.org](http://SoroptimistSaratoga.org)  
or call 518-581-1201 ext. 4184

**mika**  
brzezinski

Co-host of MSNBC's *Morning Joe*,  
Journalist, Author,  
Media Icon and Presenter

## CABIN FEVER LUNCHEON FUNDRAISER SATURDAY JANUARY 29, 2011 NOON HOLIDAY INN

Saratoga Springs

- > Complimentary valet service
- > Mika speaks, followed by an exciting interactive question and answer session



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Saratoga County Chamber of Commerce  
28 Clinton Street  
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[www.saratoga.org](http://www.saratoga.org)  
Return Service Requested

*Save the Date*

*Saratoga County Chamber of Commerce*

*Annual Dinner*

*Thursday, January 27th*

*6:00 - 9:30 pm*

*Saratoga Springs City Center*

*522 Broadway*