

June 2008

Forward to:



SPECIAL PROGRAM INFORMATION

SARATOGA'S YOUNG PROFESSIONALS NETWORK

SYPN provides the County's young business people with a forum for personal and career development. Young professionals attend to network with their peers, make contacts with colleagues from different industries and have the opportunity to engage with other business leaders; through speaker presentations or panel discussions. New members are welcome! Participants must be at a management level, business owners, or licensed professionals.

Our next gathering is Tuesday, June 3 at 5 p.m. at Hattie's Restaurant, 45 Phila Street, Saratoga Springs. Marcia White, President of Saratoga Performing Arts Center, will be speaking about her career challenges and comments, networking will follow. On July 1, don't miss SYPN's Summer Networking and Celebration at Siro's Restaurant; see more information on page 3. Please make a reservation and join us. To be added to the contact list, contact Kathleen Lucey at klucey@saratoga.org or 584-3255, ext. 201.

WOMEN'S BUSINESS PROGRAM

The Women's Business Program fosters business relationships, enables members to hear from leading female executives in the region, and provides professional development and career enrichment opportunities.

The program consists of bimonthly luncheons with roundtable discussions on alternating months. Lunches feature dynamic women in leadership positions discussing how they got to where they are and the obstacles they overcame. The roundtable discussions, held in the Chamber boardroom from 8-9 a.m. provide a smaller, informal group setting to exchange experiences and ideas on career-related and professional development issues.

The next Women's Business Roundtable is June 10 at 8 a.m. at the Chamber. We will be discussing possible topics, featured speakers for future meetings and program style and development. Please join us to offer your input, suggestions and ideas to help make this program as beneficial to you as possible. Roundtables are free and new members are always welcome. Please make a reservation and join us.

For more information, contact Kathleen Lucey at klucey@saratoga.org or 584-3255, ext. 201.

Saratoga's Young Professional Network	
June 3	5 - 6:30 p.m. Hattie's Restaurant
Women's Business Roundtable	
June 10	8 - 9 a.m. Saratoga County Chamber Office
Networking Luncheon	
June 13	11:45 a.m. - 1 p.m. Lillian's Restaurant
Third Thursday Breakfast	
June 19	7:30 - 8:45 a.m. The Saratoga Hilton (formerly Saratoga Hotel)
Orientation	
June 26	4 - 5 p.m. Vapor Nightclub at Saratoga Raceway
Mixer	
June 26	5 - 6:30 p.m. Vapor Nightclub at Saratoga Raceway
Seminars	
June 18	Tax Tricks
SEE PAGE 2 FOR CURRENT EVENT DETAILS AND GUIDELINES.	
Other Upcoming Events	
July 1	Saratoga's Young Professionals Network
July 17	Third Thursday Breakfast
July 24	Mixer
See page 2 for details	
All events listed are open to any member. We just need a call or email letting us know you will be attending.	

JUNE EVENTS

- 3 Saratoga's Young Professionals Network.** Hattie's, 45 Phila Street, Saratoga Springs
Provides the County's young business people with a forum for personal and career development.
Time: 5 to 6:30 p.m.
Speaker: Marcia White, President, Saratoga Performing Arts Center
Marcia's presentation will begin at 5:15 p.m. Please arrive by that time.
Cost: \$10 per person, space is limited. **Reservation Deadline:** May 30 at 5 p.m.
- 10 Women's Business Roundtable.** Saratoga County Chamber Offices, 28 Clinton Street, Saratoga Springs
Time: 8 to 9 a.m.
Topic: Issues and suggestions for the upcoming year; who would you like as featured speakers, what challenges are you facing, what questions do you have that you would like to share with your peers?
Join us for a discussion and creation of a forum built specifically for our female chamber members. Let us know how we can make this roundtable/luncheon group even more beneficial for you.
Cost: Free, space is limited **Reservation Deadline:** June 6 at 5 p.m.
- 13 Networking Luncheon.** Lillian's Restaurant, 408 Broadway, Saratoga Springs
Facilitated networking event with the opportunity to give your one minute commercial to the entire audience.
Time: 11:45 a.m. to 1 p.m.
Cost: Reservations \$10; Without \$15 **Reservation Deadline:** June 11 at 5 p.m.
- 19 Thursday Breakfast.** Saratoga Hilton (formerly the Saratoga Hotel), 534 Broadway, Saratoga Springs
Monthly breakfasts keep you informed of current issues affecting the County while providing a great opportunity to meet other business and professional people.
Time: 7:30 to 8:45 a.m.
Topic: "NYRA Update"
Speaker: Charles Hayward, President, NYRA
Cost: Reservations \$7; Without \$10 **Reservation Deadline:** June 17 at 5 p.m.
- 26 Orientation and Mixer.** Vapor Nightclub at Saratoga Raceway, Crescent Avenue, Saratoga Springs
Mixers provide an excellent networking opportunity with an average of 260 attendees in a relaxed environment.
Time: Orientation 4 to 5 p.m.
Mixer 5 to 6:30 p.m.
Cost: Reservations \$5; Without \$10 **Reservation Deadline:** June 24 at 5 p.m.

To make a reservation, call 584-3255 or email info@saratoga.org.

All reservations emailed will be confirmed within 24 hours. Please call if you do not receive an email confirmation.
Reservations will be billed unless cancelled two business days prior to the event.

SEMINAR

TAX TRICKS

Wednesday, June 18 8 to 10 a.m.

What you think you know, what you don't know and what you need to know.

With April just behind us, now is the perfect time to create habits that will make tax time easier and more effective next year!

- Did you know that if you have a home and satellite office, you may be able to write off your commute?
- Do you know how and when you can write off meals and travel?
- There are lots of write offs that exist that people don't know about; learn how to take advantage of these.
- Learn how to keep track of your expenses; for you, for your bookkeeper, for your accountant, for your own wallet!

Presented by: Melinda Bucknam, CPA
Location: Chamber Offices, 28 Clinton Street, Saratoga Springs
Cost: \$10 Chamber members only
RSVP: Monday, June 16 at 584-3255 or e-mail info@saratoga.org

MEMBER NOTES

MIXER THANKS A very special thank you to the Holiday Inn – Saratoga Springs for throwing a fantastic and well attended mixer.

YOUNG PROFESSIONALS volunteered with Rebuilding Together Saratoga and this years' Leadership Saratoga Class on May 10 at the Stillwater Community Center. The successful day was spent painting, hanging sponsor frames and organizing their storage garage.

NEW STAFFING Kathleen Lucey has joined the staff of your Chamber replacing Jennifer Joseph Perry who recently gave life to her first child, Weston Joseph Perry. Lucey worked as an intern at the Chamber in 1998-1999 and was previously a member of the membership committee. She has her master's degree in Art History and the Art Market from Christie's Education, NY. Previous experience includes managing art galleries, project management and graphic design.

AMD AND EDUCATORS Your Chamber organized a meeting of area school superintendents, community and four year college presidents, BOCES superintendent, and the AMD team on May 14. The purpose was to open a dialog on the workforce needs of AMD and other high tech employers. After the meeting, attendees joined two hundred other members for a briefing on the future of high tech parks in Saratoga County.

GREETERS The greeters initiated by the Chamber and NYRA for the Saratoga Race Course are so popular that they were invited to staff the entrances of Belmont Race Track on June 7 for the third leg of the Triple Crown....The Belmont Stakes.

ENERGY SAVINGS Beginning on June 1, members with business electrical and natural gas accounts will be able to save 3 to 5% on both energy sources through the Chamber's energy buying coalition of fifteen county-wide Chambers. Please call the Chamber office at 584-3255 for more information.

PODCASTS Over a dozen short educational audios are now available on the members only section The Chamber's website. The subjects cover a wide range of topics including: time management, e-marketing, human resource tips and growing your sales.

TOURISM DVD A four minute overview of Saratoga's visitor attractions appear on the Chamber's website. It was produced by Eric Hasting, a nationally recognized travel writer for ABC. Overnight properties are featuring the overview in their lobbies or on televisions in guest rooms.

SAVE THE DATE October 2nd is the Chamber's Business Showcase at the Saratoga Springs City Center from 3 to 7 p.m. This premiere opportunity to display your products and services was a sell-out last year. Look for the July newsletter for more information and an application. We are seeking \$1000-level sponsors for this annual event. If your company is interested in sponsorship, please call Jeff Shinaman at the Chamber at 584-3255 or e-mail jshinaman@saratoga.org

MEMBERSHIP Congratulations to Kiley Wittig from Digital Imaging Technologies, LLC for being the Top Producer for April as a volunteer on the Chamber's Membership Committee.

SARATOGA'S YOUNG PROFESSIONALS

SUMMER NETWORKING AND CELEBRATION

July 1

5 to 6:30 p.m.

Siro's

168 Lincoln Avenue, Saratoga Springs

While gearing up for the busy summer months, we have one more opportunity to make some great new connections and establish relationships with like minded peers. Bring your colleagues and friends as this is the most anticipated young professionals mixer of the year; all chamber member young professionals welcome.

Please call the Chamber to make a reservation by June 26.

BLITZ FOLLOWUP

62 Chamber volunteers on six teams recruited 222 new members during the 2008 Membership Blitz that ended May 8. Their efforts bring the total number of members to over 3000.

Top Producers:

Mark Pepin	Time Warner Cable Business Class
Jessica Petraccione	First National Bank of Scotia
Mike Munter	Munter Enterprises, Inc.
Elizabeth Macy	Image Photo
Kiley Wittig	Digital Imaging Technologies, LLC

Top Team: MarShell

Captain Mark Pepin, Time Warner Cable Business Class and Captain Shelly Walker, East Elm Interiors

Top Rookies:

Shelly Walker	East Elm Interiors
Elizabeth Goldman	Banfield, The Pet Hospital
Sam Charbonneau	RBS Lynk

Swantek/Woodworth Award for persistent, enthusiastic and successful recruiting efforts - Elizabeth Macy, Image Photo.

Those volunteers earning honorable mention with 5 or more new members recruited were:

Christine Cunningham.....	The Williams Inn
Elizabeth Goldman	Banfield, The Pet Hospital
Elizabeth Macy	Image Photo
Jessica Petraccione.....	First National Bank of Scotia
Kiley Wittig.....	Digital Imaging Technologies, LLC
Lisa Boyle	Werksman Marketing, Inc.
Mark Pepin.....	Time Warner Cable Business Class
Mike Munter	Munter Enterprises
Peg Bacon	Saratoga Business Journal
Peter Goutos	CASmith, LLC
Rod Bacon.....	Saratoga Business Journal
Shelly Walker.....	East Elm Interiors
Valerie LaFond Oropallo	Javao Consulting Services
Vaughn Woodworth.....	Realty USA

Volunteers with one to four new members recruited were:

Andy Brindisi	Chip Ellms	Jeff Clark	Lisa Boyle	Steve Heidorn
Annemarie Roseberger	Chris Liberty	Jesse Boucher	Marc Perreault	Susan Halstead
Beth Gelber	Dan Satre	Jill Yard	Mark Sidoti	Susan Kiley
Bill Canty	Dan Wagner	Jim Pabis	Mark Sperry	Suzanne Mangini
Bill Martin	Dewey Walling	John Baker	Mary Passaretti	Tom Kilinski
Bill White	Fran Dingeman	Kara Wojdyla	Melinda Bucknam	Tracey Coss
Bill Wilmot	Gary Ferguson	Karl Bach	Mike Shannon	
Brian Nealon	Gene Quirk	Kristie Robertson	Pat Crowley	
Bruce Boghosian	Gillian Hirsch	Kristine Reynolds	Sam Charbonneau	
Cheryl Lawyer	Harry Weinhagen	Leslie Miller	Steve Ellwanger	

Special thanks to the 2008 year-round Membership Committee for their leadership and enthusiasm on this year's Blitz: Mark Pepin-Time Warner Cable Business Class, Chair: Peg Bacon-Saratoga Business Journal, Dan Wagner-State Farm Insurance, Lisa Boyle-Werksman Marketing, Inc., Jessica Petraccione-First National Bank of Scotia, Kiley Wittig-Digital Imaging Technologies, LLC, Elizabeth Macy-Image Photo, Elizabeth Goldman-Banfield The Pet Hospital, Peter Goutos-CASmith LLC, Sam Charbonneau-RBS Lynk, Shelly Walker-East Elm Interiors and Susan Kiley-Roohan Realty.

BLITZ FOLLOWUP

MANY THANKS We appreciate the generous donation of prizes by the following members for this year's Membership Blitz:

Top Prize Providers

Southwest Airline Co.
Hal Schultz
Bob Allen
Time Warner Cable Business Class
Vapor Night Club at Saratoga
Gaming & Raceway

9 Maple Avenue
Adirondack Life
Adirondack Theatre Festival
Adventure Bound Camping Resorts
Albany Symphony Orchestra
AromaBird
Batcheller Mansion Inn
Belisama Bodyworks
Brookside Nursery
Burnt Hills Oratorio Society
Century House, a Clarion Hotel
Children's Museum at Saratoga
Circus Café
Cold Stone Creamery
Comfort Inn of Clifton Park
Crafters Gallery
CrestHill Suites
Crystal Spa
Cudney's Cleaners
Davidson Bros Restaurant & Brewery
De Crescente Distributing Co., Inc.
Dehn's Flowers
Derby Tours
Eagle Crest Golf Club
Eagle Mills Cider Mill & Family Fun Park
Enve Hair Loft
Extra Innings

Feigenbaum Cleaners
Fifty South
Forno Bistro
Fort William Henry Resort
Fortunes Restaurant at Saratoga Gaming & Raceway
Frank Adams Jewelers
Fusion, The Salon
Gaffney's
Galway Golf Club
Gazette Newspapers
Gideon Putnam Resort & Spa
Global Fitness Saratoga
Great Escape
Hannaford
Hattie's Restaurant
Hoffman Car Wash and Jiffy Lube
Holiday Inn – Saratoga Springs
Home Made Theater
Hudson River Rafting Co.
Image Photo & Events
Impressions of Saratoga
Inn at Saratoga
Kiskatom Publishing Co.
Liberty Canine Care Center
Liberty Ridge Farm
Longfellows Restaurant
Mama Mia's Pizza & Café
Massage at Saratoga
Medbery Inn & Spa
Meme's Florist & Gifts
Mirror Lake Inn
Olde Bryan Inn
Pioneer Hills Golf Course
Pizza Hut
Pole Valley Player's Club
Publik House
Residence Inn by Marriott – Saratoga Springs

Rustic Barn Campground, LLC
Salon Pink
Sanctuary Spa of Saratoga Springs
Saratoga Arms
Saratoga Art
Saratoga Business Journal
Saratoga County Fair
Saratoga Eagle Sales & Service, Inc.
Saratoga Lake Golf Club
Saratoga Living Magazine
Saratoga National Golf Club
Saratoga Notecards
Saratoga Performing Arts Center
Saratoga Polo Association
Saratoga Salsa & Spice Company
Saratoga Savoy
Saratoga Special
Saratoga Springs Yoga
Saratoga Statement
Saratoga Sweets
Saratogian
Service-Tek of America
Souder's Promotions
Stacey's
Stepping Star Gymnastics & Dance
Sundaes Best Hot Fudge Sauce
The Fun Spot
Time Warner Cable Business Class
Tractor Supply Co
Upper Hudson River Railroad
Violet's of Saratoga
Virgil's House
Wal-Mart
Waterwheel Village, Ltd.
Whalen's Horseradish Products, LLC
Wheatfields Restaurant & Bar
Wilton Travel Plaza / Scotty's Restaurant
Yoga Mandali

SPOTLIGHTS

CARR-HUGHES PRODUCTIONS 393 Church Street, Saratoga Springs, 946-1280, www.carr-hughes.com
Carr-Hughes has a long and successful history of bringing non-traditional TV sports like curling, luge, equestrian events and triathlons to national TV audiences. Based in Saratoga Springs, NY, and with offices in Lake Placid, NY, Carr-Hughes Productions is internationally respected for quality in television production utilizing its own editing, closed captioning, graphic, voice over and High Definition production facilities.

POLE VALLEY PLAYERS CLUB 3737 Route 196, P.O. Box 206, Hartford, NY 12838, 632-9632, www.polevalley.com
Family owned and operated, Pole Valley Players Club is nestled in a small valley between the Adirondack and Green Mountains. The 18 hole par 72 public course, designed by golf professional Steve Forbes, along with on-site advice from the world renowned architect Geoff Cornish, promises to set itself apart from the other courses in the area.

NEW ENGLAND ACCOUNTABILITY New England Accountability, LLC, Easton, NY 12154, (800) 822-1600, www.newenglandaccountability.com.
New England Accountability provides personal bookkeeping services. We organize your finances, balance accounts, prepare financial information, and pay your bills on time. Let us help you regain control of your finances and feel at ease knowing that your financial affairs are taken care of.

*For information on all Chamber members, go to www.saratoga.org, click on "Business Directory" and search by company name, category or keyword. If you'd like your business spotlighted in the newsletter, please e-mail your 50-word profile to jshinaman@saratoga.org, fax to 587.0318 or send to:
Saratoga County Chamber of Commerce, 28 Clinton St., Saratoga Springs, NY 12866.
Featured members are selected at random from all received.*

JUNE ANNIVERSARIES

Please support your fellow members, who believe in your Chamber's goals.

OVER FORTY-FIVE YEARS

Figelman's Scrap Yard
Gideon Putnam Resort & Spa
Panza's Restaurant

OVER THIRTY-FIVE YEARS

CBS6-WRGB
Curtis Lumber Company, Inc.
Freeman & Shea Co. Inc.
Dr. Raymond C. Palmer DDS
Soave Faire, Inc.
The Wesley Community

OVER THIRTY YEARS

Brookhaven Golf Club
Donohue & Higgins Candy & Tobacco Co.
Simone's Funeral Home, Inc.
Michael J. Toohey, Attorney
West & Company CPA's PC

OVER TWENTY-FIVE YEARS

Double M. Western Store & Feed Store
Kennedy's Income Tax Service
The Okby Group, Morgan Stanley
St. Charles Motel
Zinter Handling Inc.

OVER TWENTY YEARS

Battenkill Riversports & Campground
Nancy E. Bunting, Attorney
IKON Office Solutions
Robert O. McCabe, D.P.M.
Saratoga Cardiology Associates, PC
Saratoga Springs City School District
Slocum Publishing Co.
Smith Barney
Suburban Propane Gas
Superior Coach, Inc.
Warren Electric Supply, Inc.
Nelson Yager Construction, Inc.

OVER FIFTEEN YEARS

Black Orchid Stable
English Connection, Div. of CONNECT Intl. Corp.
Frame Of Mind

Hannaford Supermarket
King's Glass, Inc.
Kings-Ransom Farm
Lafferty Architect
The Olde Stone House Inn

OVER TEN YEARS

Bennett's Riding Stable
Brown & Brown Insurance
Chicago Title Ins. Co.
Cutler Trainor & Cutler LLP
Fine Affairs, Inc.
Great American Bicycle
Great Electric Co.
Longfellows Inn & Restaurant
Mirror Lake Inn
Quality Retail Systems
Quiet Run Ltd.
The Sara-Glen Motel
Saratoga Guitar
Saratoga Lumber Traders, Inc.
Stillwater Studio
SYSCO, Inc.
TotalCare Medical, PC Neck-Back-Joint Pain & Wellness Center

OVER FIVE YEARS

ADT Security Services, Inc.
Cathy Allen, RE/MAX Park Premier
Black Diamond Caterers
Borders
Cracker Barrel
Crossroads Center For Children
First Niagara Mortgage
Harding Engineering
Hibachi, Inc
Town of Northumberland
Randall Perry Photography
Ethel Pregent
Quality Roofing & Siding Supplies
Regent Communications
Saratoga Automobile Museum
Saratoga Springs Veterinary Hospital
Survey Associates
Symmetry Gallery
Teakwood Builders, Inc.

Turner Construction
Upper Hudson River Railroad
Wit's End Giftique

OVER ONE YEAR

Bacigalupo Trucking and Excavating
Balet Flowers and Design, LLC
Bernard's Way Painting
Raymond Bryan, Financial Services
Nicole Byrne, DMD, PLLC
Capital North Companies
The Cardiology Coalition
Clipper Magazine
William J. Cole Real Estate, Inc.
Cowley Engineering, PC
Earth Care Plus, Inc.
ECG Consulting Group Inc.
Empire Home Realty
Empire State College - Forum
Enterprise Planning Solutions, Inc.
EvensonBest, LLC
Family Dental Associates, LLP
groSolar
IFYL Consulting, LLC
Kambar Serigraphics
Liberatore Family Dental
Miller, Mannix, Schachner & Hafner, LLC
Miranda Real Estate Group, Inc.
Northwestern Mutual Financial Network
Parting Glass Racing, LLC
Plank Road Centre
Quizno's Subs
SAS Builders, LLC
Shorey Public Relations
St. Clement's Regional Catholic School
Sterling Manor Financial, LLC
Team EJP (Everett J. Prescott, Inc.)
Well Being
Winnie's Wreaths

BENEFIT OF THE MONTH

NETWORKING

Opportunities to meet other members are offered through Monthly Breakfasts and Mixers, Women's Business Programs, Saratoga's Young Professional Network, bimonthly Networking Luncheons and other special events. It's a great way to meet people, get the word out about your products and services, learn about what others have to offer and keep up to date on the latest trends. Check the monthly newsletter or go online at www.saratoga.org for a calendar of upcoming Chamber activities.