

March 2007

Forward to:



www.saratoga.org

YOUR CHAMBER AT WORK

584-TIPS The Chamber continues to assist law enforcement officials throughout the County by sponsoring an anonymous cash reward program for reporting drug dealers. Posters have been distributed throughout the County and delivered to all Stewarts Shops locations.

TRANSPORTATION Representatives from the Special Assessment District, the Downtown Business Association, the Saratoga Springs City Center, the Saratoga Convention and Visitors Bureau, and the Chamber met to review the proposed transportation plan for downtown Saratoga Springs. Recommendations on the improvements have been sent to the Saratoga Springs City Council and Planning Board.

HUDSON BROCHURE Through the coordination of your Chamber, a brochure created by the LA Group for the towns and villages along the Hudson has been completed and funded by County Government. The full color, 16 page brochure will be used as a sales piece for the municipalities in their search for riverfront redevelopment funding. The effort involved all elected officials from towns and villages along the Hudson.

EDUCATION Your Chamber has been in contact with representatives from AMD highlighting the curriculum and technology/science courses available in the Ballston Spa School District. The intent is to familiarize AMD with the educational opportunities currently available and to determine any additional courses which could better prepare students for careers in technology.

ENERGY PROGRAM Over 250 member firms are saving an average of over \$1,000 on the Chamber's energy plan. If you are not participating, you may wish to secure a savings guarantee at no cost or just double check whether you have the best deal available. Staff is contacting other county Chambers to join the consortium in hopes that the enhanced buying power could increase the 6% to 8% electrical discount available to members. The program also allows wind power to be part of your energy package.

PACKAGING PROGRAM The Chamber has coordinated several tourism packaging programs for 2007. The Ultimate Saratoga Packaging program, developed in cooperation with the Saratoga Convention and Tourism Bureau, now features racing, ballet, orchestra, spa, museum and gaming packages. The Chamber is also coordinating shoulder season packages including Winterfest, Jazz Festival, Wine and Food Festival and Victorian Streetwalk packages.

Saratoga's Under 40 Network

March 6
5 - 6:30 p.m.
Bruno's Restaurant

Third Thursday Breakfast

March 15
7:30 - 8:45 a.m.
The Saratoga Hotel & Conference Center

Women's Business Luncheon

March 20
11:30 a.m. - 1 p.m.
Holiday Inn - Saratoga Springs

Mixer

March 22
5 - 6:30 p.m. Mixer
Wheatfields Restaurant

SEE PAGE 3 FOR CURRENT EVENT DETAILS AND GUIDELINES.

Blitz Orientation

March 29
5 - 6:30 p.m.
Lillian's Restaurant

See page 4 "Earn Prizes" for details

Seminars

March 21
Commercial Buying/Renting/Leasing

See page 2 for Seminar details

Other Upcoming Events

- April 3, Saratoga's Under 40 Network
- April 10, Women's Business Roundtable
- April 13, Friday Networking Luncheon
- April 19, Third Thursday Breakfast
- April 25, Seminar: The Art of Negotiation
- April 26, Orientation & Mixer

SEMINARS

COMMERCIAL BUYING, RENTING OR LEASING

Wednesday, March 21 8 to 10 a.m.

How to Actively Manage Real Estate Costs - Don't be a Victim of What You Don't Know.

Learn the five step approach to making real estate decisions, how to get a handle on real estate costs, determining the benefits in buying vs. leasing, space planning, tax advantages and much more.

Presented by: Tim Conley, President, Conley Associates
Location: Chamber Offices, 28 Clinton Street, Saratoga Springs
Cost: \$10, members only
RSVP: Monday, March 19 at 584-3255 or e-mail info@saratoga.org

MEET YOUR DIRECTORS

Every month, your Chamber will highlight a few of your Board of Directors in the newsletter. Your Board works hard to fulfill the Chamber's mission by initiating new strategies to make Saratoga County a better place to work, live and play.

MARY PASSARETTI

Mary joined the Board of Directors in 2006 and currently serves as treasurer. She is President and Senior Hydrogeologist at Aztech Technologies, an environmental consulting and remediation company. Mary is on the Saratoga National Bank Board of Directors, and helps fundraise for the Waldorf Golf Tournament, Saratoga YMCA and Stingrays Swim Team. She is also a USA swimming official.

MIKE O'SULLIVAN

Mike joined the Board of Directors in 2006. He is the Publisher of The Saratogian and Community News. Mike has been involved in three New England Chambers prior to relocating in Saratoga County. He is a graduate of Villanova University. He is a coach in the Wilton Junior NBA, a member of the Saratoga Springs Rotary Club and sits on the Board of the High School Streaks Running Club.

SPOTLIGHTS

CLASSICAL CONCEPTS SALON AND SPA, 323 Broadway, Saratoga Springs, 587-6039, www.classicalconceptsaveda.com
Classical Concepts Salon and Spa offers full hair care, nail care, facials, waxing, massage and body treatments in a peaceful, serene, Asian decor setting. They offer Aveda Signature Services and use only Aveda products in each service and treatment.

GREATER ADIRONDACK HOME AIDES, INC. PO Box 678, 5 Warren Street, Glens Falls, 12801, 587-4379 or 926-7070, www.greateradirondackhomeaides.org
Greater Adirondack Home Aides is a NYS licensed home care agency providing quality personal care and supportive services to clients and their families. A paid training program is offered for eligible individuals who wish to work for the agency.

BATTENKILL REALTY, INC. 14 Main Street, Greenwich, 12834, 692-2300, romanrealestate@yahoo.com.
Battenkill Realty was formed to create a real estate brokerage service for residential and commercial real estate in the Capital Region of New York State.

For information on all Chamber members, go to www.saratoga.org, click on "Business Directory" and search by company name, category or key word. If you'd like your business spotlighted in the newsletter, please e-mail your 50-word profile to jshinaman@saratoga.org, fax to 587.0318 or send to:

*Saratoga County Chamber of Commerce, 28 Clinton St., Saratoga Springs, NY 12866.
Featured members are selected at random from all received.*

BENEFIT OF THE MONTH

CAR RENTAL DISCOUNT

Save 10% with Enterprise Rent-A-Car at any location across the country. To make reservations and receive the Chamber discount, go to www.enterprise.com or call 1-800-RENT-A-CAR. Use Chamber Account Number 24H2COC and pin code "CHA." For more information, contact Jeff Shinaman at the Chamber at jshinaman@saratoga.org or 584-3255.

MARCH EVENTS

- 6 SARATOGA'S UNDER 40 NETWORK.** Bruno's, 237 Union Ave., Saratoga Springs
Provides the County's young business people with a forum for personal and career development.
No guest speaker, strictly networking.
Time: 5 to 6:30 p.m.
Cost: \$10 per person, space is limited **Reservation Deadline:** March 2 at 5 p.m.
- 15 THIRD THURSDAY BREAKFAST.** The Saratoga Hotel & Conference Center, 534 Broadway, Saratoga Springs
Monthly breakfasts keep you informed of current issues affecting the County while providing a great opportunity to meet other business and professional people.
Speaker: Kenneth Adams, President and CEO, The Business Council of New York State. The Business Council is a not-for-profit, membership organization based in Albany that advocates for a better business climate for New York.
Topic: "What the State is Doing to You"
Time: 7:30 to 8:45 a.m.
Cost: \$7 Reservations; \$10 Without Reservations **Reservation Deadline:** March 13 at 5 p.m.
- 20 WOMEN'S BUSINESS LUNCH.** Holiday Inn - Saratoga Springs, 232 Broadway
Luncheons feature dynamic women in leadership positions discussing how they got to where they are.
Time: 11:30 a.m. to 1 p.m.
Speaker: Carolyn Jones, Publisher, The Business Review
Topic: "Hold on for the Ride: A Look at Work and Life and How it all Works Together"
Cost: \$20 Reservations; \$25 Without Reservations **Reservation Deadline:** March 16 at 5 p.m.
- 22 MIXER.** Wheatfields Restaurant, 440 Broadway, Saratoga Springs
Mixers provide an excellent networking opportunity with an average of 260 attendees in a relaxed environment. Orientations inform members of the Chamber's money saving programs and how to best utilize their membership investment.
Time: 5 to 6:30 p.m.
Cost: Reservations \$5.00; Without Reservations \$10.00 **Reservation Deadline:** March 20 at 5 p.m.

To make a reservation, call 584-3255 or email info@saratoga.org.

All reservations emailed will be confirmed within 24 hours. Please call if you do not receive an email confirmation. Reservations will be billed unless cancelled two business days prior to the event.

MEMBERS IN THE NEWS

If you have been honored at an industry event, celebrated a business milestone, developed a new product, or have some other good news about your company, e-mail it to us at jshinaman@saratoga.org. Share your good news with other Chamber members in "Members In The News".

QUAD/GRAPHICS was recently on *FORTUNE* Magazine's 2007 list of the "100 Best Companies to Work For."

Dr. Edwin Williams III of **WILLIAMS REJUVA CENTER** was recently named Clinical Professor of Surgery - Chief Section for Facial Plastic and Reconstructive Surgery - Albany Medical Center, Albany, NY.

Congratulations to Andrew Brindisi of **BRINDISI'S RESTAURANT & BAR** for being elected chair of the 2007 Membership Committee, "The Producers," and for being the Top Producer for January.

AMERICAN RED CROSS is in need of volunteers for Disaster Services, Health & Safety, Receptionist, Blood Services. Contact Pamela Webb, Director of Volunteers, 792-6545 for more information.

PROREALTY OF NEW YORK, INC. has opened their third Saratoga County office, located in Parade Ground Village in Malta.

JANET BESHEER and **DEANNE WOLFE**, Associate Brokers with **ROOHAN REALTY OF SARATOGA SPRINGS**, were recently awarded the designation of Accredited Staging Professionals (ASP). They successfully completed a course on preparing homes for sale.

Bonnie McGuire Jones of **JONES & WILCENSKI PLLC** was recently elected to the Executive Committee of the Trusts & Estates section of the New York Bar Association.

PINNACLE REALTY SARATOGA, LLC has formed a new partnership with the enhancement specialist, Joanne Hans, of **A PERFECT PLACEMENT**. Home Staging helps homeowner's transform their homes for the market, creating an environment that is inviting.

Tom Savino, associate broker with **CB RICHARD ELLIS ALBANY**, was installed as the 2007 President of the Commercial Industrial Real Estate Brokers, Inc. (CIREB) on January 18th.

Strategic Horizons of Aurora, OH recently announced the graduation of its first class of experience economy experts. Bill Gibeault of **SUNRISE MEDIA** is one of the first ten people in the country to be accepted into and complete the program which was designed to train leaders in the rapidly emerging "Experience Economy."

MEMBER NOTES

E-MAILS To improve communications with our members, e-mail addresses of all our members are being sought. The e-mail master listing will never be sold or given away, and we promise no more than three very short important e-mails sent per month. Your e-mail will be included in our print and web listing, but if you don't want it listed you may opt out. If you have not been getting our e-mails or your e-mail address has changed, let us know by emailing Annamaria Dalton at adalton@saratoga.org.

DOWNTOWN PARKING The Chamber has proposed a three level parking structure on Woodlawn Avenue in Saratoga Springs. The \$8 million structure would be funded through existing parking funds, a new parking district, the sale of The Lillian's parking lot, reserved monthly paid parking, and city/state funds. The garage would include over 470 spaces and would assure that customers would have more free parking spaces in the downtown than they have today.

OSHA The Occupational Safety and Health Administration has a helpful web site. It provides one-stop shopping for the most popular materials for small businesses including free on-site consultation, interactive computer software, technical information and easy-to-follow guides for specific OSHA standards. It also includes links to local OSHA offices and the Small Business Administration. Go to www.osha.gov/dcsp/smallbusiness/index.html.

BOARD MEETING Two of the top issues on the Chamber's March 8 board meeting will be the future of our local workforce and the recreational needs in our county. Members are encouraged to convey their thoughts on either or both issues to staff to be passed on to the Board of Directors during the discussion. Emails may be sent to jdalton@saratoga.org or leave a voice mail at 584-3255, ext. 204. Thanks for your input.

EARN PRIZES Would you like to meet potential new clients, improve your sales skills, mix with the County's most outgoing individuals, have some fun, win great prizes and help your Chamber? The annual spring Membership Blitz is the answer. Scheduled for March 30 through May 3, it includes an orientation, free kick-off breakfast, a few hours of selling, prizes and cocktails. The Chamber provides the leads. Join us on March 29 at Lillian's Restaurant at 5 p.m. for the Blitz orientation and teams meeting. Give Jeff Shinaman a call at 584-3255 or e-mail jshinaman@saratoga.org. Your team is waiting.

VOLUNTEER INITIATIVE Volunteer opportunities have been posted on the Chamber's website at www.saratoga.org. Go to "Jobs" then "Volunteer Jobzone." If you are interested in donating some time to one of our non-profit members, please take a look at this site. They need your help. Let us know if you have any questions by e-mailing info@saratoga.org or call 584-3255.

BROCHURE DISTRIBUTION Members are able to display their brochures at the Amtrak train station in Saratoga Springs for an annual charge of \$50. Several openings are available on a first-come, first-served basis. Display racks are checked and filled regularly. If you are interested in placing your brochures, contact Bridget at info@saratoga.org or 584-3255.

BLITZ PRIZES NEEDED Each year 100 volunteers participate in the Chamber's Membership Blitz Campaign from March 30 to May 3. We're looking for incentive prizes. Please consider donating a prize from your business. Gift certificates are welcome. You will be thanked at the Kick-off Breakfast and the Report Session and will be listed in the Chamber's newsletter in June. Please mail your certificates to the Chamber or contact Jeff Shinaman at jshinaman@saratoga.org or 584-3255. Thank you.

INTERESTED IN COOPERATIVE ADVERTISING? The Chamber coordinates a cooperative advertising program where costs are shared to produce larger ads in publications throughout the Northeast. If your tourism related business is interested in cooperatively advertising to visitors, please contact Greg Dixon at gdixon@saratoga.org. A minimum investment is required. Call now - these ads will be finalized by the end of March.

GOLF DAYS

THE SARATOGA COUNTY CHAMBER OF COMMERCE GOLF OUTING DATES

Monday, June 4, 2007

Saratoga Lake Golf Club

Casual day of golf and networking

\$60 per person

Monday, September 10, 2007

McGregor Links Country Club

Golf, dinner and prizes

Call 584-3255 or email info@saratoga.org
for more information and to register.

WELCOME NEW MEMBERS

Your Chamber is pleased to welcome the following new members.
Please add their names to your Membership Directory and
consider calling on them when you need a product or service they provide.

Abundant Sound & Video

Roger Jensen
8 Wilson Ave.
Albany, NY 12205
588-2051
www.abundantsoundandvideo.com
rjensen@abundantsoundandvideo.com
Audio/Video Install & Sales

Adirondack Gateway RV Resort

Dave Galkiewicz
427 Fortsville Rd.
Gansevoort, NY 12831
792-0485 Fax: 745-7371
www.adirondackgatewayrvresort.com
info@adirondackgatewayrvresort.com
Campground

Bean Software Development, Inc.

Jim Bean
803 Ulysses Drive
Ballston Spa, NY 12020
580-0404
jbean1@nycap.rr.com
Computer Software Consulting

Berkshire Bank

Tom Baldwin
15 Park Ave.
Shoppers World Plaza
Clifton Park, NY 12065
348-6523 Fax: 348-6527
www.berkshirebank.com
tbaldwin@berkshirebank.com
Trusted Solutions

Capital Advocates, LLC

Bill Teator
3 Aurora Ave.
Saratoga Springs, NY 12866
430-1233
www.capitaladvocates.com
bill@capitaladvocates.com
Gov't Relations & Biz Development

Club K-9 and Feline Pet Sitting Service

Carol Cooper
259 Thimbleberry Rd.
Malta, NY 12020
899-2032
In-home Pet Sitting, Dog Walks

Core BTS, Inc.

John Burke, Jr.
3 Tallow Wood Dr.
Clifton Park, NY 12065
373-0617 Fax: 373-1172
www.corebts.com
cliftonpark@corebts.com
Technology Solutions Provider

Global Underwriters Agency, Inc.

Bob House
P.O. Box 4987
Clifton Park, NY 12065
877-8623 Fax: 877-8820
r.house@globaluw.com
Broker-Commercial Insurance

List Innovative Solutions

Dave Druzynski
1610 Cheltenham Court
Malta, NY 12020
(571) 275-6599
www.listinc.com
ddruzynski@listinc.com
IT Consulting

Peggy Madson

P.O. Box 238
Round Lake, NY 12151
899-4342
Make Reproduction of Historic Clothing

Maple Tree Funding

Martin Pfeifferberger
1202 Troy Schenectady Rd.
Bldg. 3
Latham, NY 12110
782-1202 Fax: 782-1438
www.mapletriefunding.com
martymp@mapletriefunding.com
Home Loan Solutions

Mary Martin Co.

65 Long Alley
Saratoga Springs, NY 12866
583-4222
Facials & Pedicure

Massage Arts Studio

David Casner, LMT/NCTMB
188 Lake Ave.
Saratoga Springs, NY 12866
587-9504
Integrational Bodywork Therapies

Midtown Wine and Spirits

Pat and Jim Dorey
77 Milton Ave.
Ballston Spa, NY 12020
884-8346 Fax: 893-2094
Wine and Spirits Store

Operations Management

Stephen Sassaman
308 Fitch Rd.
Saratoga Springs, NY 12866
339-2886
stevesassaman@nycap.rr.com
Mktg./New Prod. Intro./Manuf. & more

Racing City Rotary Club

Linda Rush Curley
P.O. Box 3144
Saratoga Springs, NY 12866
527-8545
Community Service Organization

Rand Window Fashions, LLC

William Crosby
803 Route 50
Burnt Hills, NY 12027
399-3466 Fax: 393-1459
www.randwindowfashions.com
randwindowfshn@aol.com
Custom Window Treatments, Comm./Res.

Reverus Corp.

Edward Dubrawski
1223 Peoples Ave.
Troy, NY 12180
(800) 428-2052
www.reverus.com
info@reverus.com
Computer/Network Security Monitoring

Rockabella

Jackie Szurek
441 B Broadway
Saratoga Springs, NY 12866
581-8386 Fax: 581-8402
www.rockabella-ny.com
Clothing Boutique

Saratoga Fireplace & Stove, Inc.

Matt Thornton
437 Maple Ave.
Saratoga Springs, NY 12866
580-9276 Fax: 587-6784
www.saratogafireplace.com
matt@saratogafireplace.com
Sales of Stoves & Fireplaces

Saratoga Notecards

Linda Spokane
104 North St.
Saratoga Springs, NY 12866
581-0511
www.saratoganotecards.com
info@saratoganotecards.com
Note Cards/Fine Art Prints

Saratoga Railroad Engineering, P.C.

Scott Wertans
25 Cobble Hill Dr.
Wilton, NY 12831
424-6794
Railroad Engineering Co.

Saratoga Springs Lions Club

Patrick Piper
P.O. Box 166
Saratoga Springs, NY 12866
495-5466
www.saratogalions.com
Dedicated to Supporting Eyesight/Hearing/Youth

Seymour and Company, LLC.

Real Estate Brokerage
Donna Seymour
P.O. Box 164
Saratoga Springs, NY 12866
207-6376 Fax: 587-8259
dseymour1@nycap.rr.com
Real Estate Brokerage

SolarWrights

Jon Sharp
45 Pinewood Ave.
Saratoga Springs, NY 12866
580-8601 Fax: 580-8602
www.solarwrights.com
jsharp@solarwrights.com
Solar Electricity/Hot Water

To Life!

Thea Hoeth
410 Kenwood Ave.
Delmar, NY 12054
439-5975 Fax: 475-9141
www.ToLife.org
info@ToLife.org
Breast Cancer Education

Tropical Beat Street Band

John Hilton
200 Whitetail Court
Ballston Spa, NY 12020
885-0876 Fax: 885-0876
Steel Drum Music Ent./Recording Studio

Violet's of Saratoga, Inc.

Laura Daly
49 Timbira Drive
Wilton, NY 12831
791-4682
Young Women's Boutique

WellWed - New York's Wedding Magazine

Krista Washburn
P.O. Box 8076
Essex, VT 05451
(866) 595-9221 Fax: (802) 764-7592
www.wellwedmagazine.com
krista@wellwedmagazine.com
New York Wedding Magazine

Woodmen of the World

Paul Walker
1732 Western Ave.
Albany, NY 12203
456-2991 Fax: 456-1667
Life Insurance & Financial Services

MARCH ANNIVERSARIES

Please support your fellow members, who believe in your Chamber's goals.

OVER THIRTY YEARS

Bill O'Donnell Creative Ideas

OVER TWENTY-FIVE YEARS

Mangino Pontiac-Buick
Saratoga Masonry Supply, Inc.
Skidmore Apartments
Tommell & Associates

OVER TWENTY YEARS

Adirondack Community College
Home Made Theater, Inc.
The Inn at Saratoga
New Country Saratoga Auto Park
O'Brien Pharmacy
The Schuyler Yacht Basin
Wel-Dun, Inc.
The Westchester House Bed & Breakfast

OVER FIFTEEN YEARS

Adirondack Inn
The Anglican Bibliopole
Charlies Office Furniture Inc.
Domestic Violence Services and Rape
Crisis of Saratoga County
JMZ Architects and Planners, P.C.
Nickerson Corporation
Northern Roads Productions
Saratoga Rose Inn & Restaurant
Richard Sears Tree Experts, Inc.

OVER TEN YEARS

Adirondack Resource Mgmt. Assoc., LLC
American Cancer Society
Arnoff Moving & Storage of Albany, Inc.
The Ballston Spa Country Club Inc.

Bethesda Episcopal Church
Burnt Hills Cafe, Inc.
Jay Goldman Ice Cream
Greater Capital Assoc.-Realtors Inc
Huskie Engineering
The Hyde Collection
Town of Malta
Metroland Painting & Remodeling Co.
MJ Engineering & Land Surveying
J.W. Pfeil & Company, Inc.
Putnam Market
Revered Business Solutions
John W. Sutton, Attorney
Systems Integrity, Inc.
Verhaeg Building & Remodeling, Inc.
Winkle Construction
The Zucchini Brothers

OVER FIVE YEARS

American Diabetes Assn.
Appolo Heating, Inc.
Village of Ballston Spa
Bedrock Construction
Boathouse Bed & Breakfast
Copeland Environmental, LLC
Bob Ewell Photography
Five Points Grocery
Garden Time
Hall of Springs
Highland & Company, Inc.
The Initiatives Group, LLC
Islander Pools & Spas Plus
Lemery Greisler, LLC
Metro Movers Inc.

Moreau Community Center
Mr. Sandman-USA, Inc.
New York State Recreation & Park Society
Presbyterian New England
Congregational Church
Profit Planning Associates
Purdy Realty, LLC
Jan Roth, Interior Design
The Saratoga City Tavern
Saratoga Downtowner
Saratoga Marketing Group
Saratoga Motel
Smith Barney
Sperry Advertising
The Sports Page Ski & Patio Shop
Tech Valley Networking Services, LLC
Visual Element
WAMC NE Public Radio
WTEN-TV

OVER ONE YEAR

Alzheimer's Association of
Northeastern NY
ARTS (Adirondack Reg. Talent Svc.)
Carol Ball
Ballston Spa Business &
Professional Assoc.
Capture Systems, LLC.
Cipriano and Brown, P.C.
CNI Advisors, LLC.
The Doane Stuart School
E & J Power Source
e.nfrastructure Technologies, Inc.
Epstein & Associates Research, LLC

Greater Capital Region Building &
Construction Trades Council
H. James Bond Racing Stable, Inc.
Janney Montgomery Scott, LLC.
Leslie Design
Liberty Mutual
Chris Mangini Design
Mare Ristorante
Mt. Kenyon Family Camping Resort and
Public Horsebackriding
Mud Creek Enterprises, LLC
Parlance Corporation
Plank, LLC
ProRealty of New York, Inc.
Raymond James Financial Services, Inc.
Kristin V. Rehder & Associates, LLC
Repeat Business Systems
Saratoga Photography Associates
Saratoga Rowing Association
Schuylerville United Methodist Church
Law Office of Matthew J. Sgambettera
Sherwin Williams Co.
Signature Kitchens
Song Hill Thoroughbreds, LLC
Stepping Star Gymnastics & Dance
Straight Mortgage Corporation
Timeless Weddings
D. Vincent Financial
What's Cooking
Windsor Development Group, Inc.

BUSINESS TIPS

WAYS TO PROMOTE YOUR BUSINESS AS A MEMBER OF THE CHAMBER.

- ♦ Send your press releases for the Member Notes section of the newsletter to Jeff Shinaman at jshinaman@saratoga.org.
- ♦ Send 50 words or less describing your business for Spotlights in the newsletter to jshinaman@saratoga.org.
- ♦ Business Showcase 2007 - rent a booth for display (\$190) on 10/4. Look for the application in the July newsletter.
- ♦ Donate a product or service for the May Membership Drive. E-mail jshinaman@saratoga.org.
- ♦ Volunteer your expertise on important issues. Contact Jen Joseph Perry at jperry@saratoga.org.
- ♦ Attend networking events - breakfasts, lunches, mixers and seminars
- ♦ Get involved with a member non-profit. Review online directory at www.saratoga.org.
- ♦ Donate golf day giveaways. Contact Greg Dixon at gdixon@saratoga.org.
- ♦ Place brochures at visitor's information booth - mid June to Labor Day, gdixon@saratoga.org.
- ♦ Link your website to your online Business Directory listing - (\$25). Contact Annamaria Dalton at adalton@saratoga.org.
- ♦ List and link your business on the special sections of the website - (\$75), adalton@saratoga.org.
- ♦ Place penny mailers in the Tourism Mailer, contact Bridget DeVaney at info@saratoga.org
- ♦ Put an ad in the Chamber's Annual Directory, gdixon@saratoga.org.
- ♦ Sponsor an event, contact Jen Joseph Perry at jperry@saratoga.org for more information.
- ♦ Newsletter insert - (\$400). Contact Jane Kreski at jkreski@saratoga.org.
- ♦ Promote your job openings or volunteer opportunities on the Chamber's Job Zone section of the website at www.saratoga.org.
- ♦ Post your event notices on the Chamber's online Events Calendar, contact Bianka Krueger at bkrueger@saratoga.org.

THE OPPORTUNITIES ARE THERE. MAKE IT WORK FOR YOU AND YOUR ORGANIZATION.